

**PRODUCERS ADVISORY COUNCIL**  
Minutes June 16, 2010

Attendance:

Gary Frisch	P11AC	Carole Walker	RMIIA
Hart Axley	NAIFA-CO	Randy Rush	CSAHU
Diane Evans	LTAC	Cindy Ward	DOI
Janet Van Dorn	SFSP	Jo Donlin	DOI
Doris Stipech	State Farm	Cameron Lewis	DOI
Ken Valdez	Farmers	George Mozealous	DOI
Coleen Love	NAIFA-CO		

The meeting was called to order by Chair Gary Frisch. Minutes of the May 19, 2010, meeting were approved as distributed.

Fifteen states now comply with the NAIC model requiring finger printing for insurance licences. Cindy Ward asked the PAC members' input should Colorado require finger printing of new agents and agents changing or adding an authority. The response was positive.

A fine will be assessed, amount not yet determined, should a licensee not notify Sircon within 30 days of an address change. This information needs to be passed on to association members.

Future meetings of the PAC will include Cover Colorado and Tom Able speaking to LTC.

Janet Van Dorn inquired if the significant changes made by John Hancock to LTC policies have been approved in Colorado. Also discussed was the sharing of commissions on LTC policies. Commissions can be shared with any licensed producer. (A non LTC certified producer cannot sign an application.) The hearing for Regulation 441, addressing when a carrier can change premium, will be held July 1.

Cameron Lewis announced that the flood insurance program has not been extended. Discussion ensued regarding the inability to buy a house in a flood zone if the mortgage holder requires flood insurance. A Small Business Guide to Insurance is being developed for the web page. Due to many

inquiries, especially from the media, a Q&A on how rates are set in Colorado will also be prepared for the DOI web page.

Jo Donlin reported on the DOI activity to implement the federal health reform legislation. Colorado has submitted a proposal for a high risk program. Rates can go up to 100% of market. Being explored is applying for a federal grant to assist with rate review.

Bobbie Baca and Dale Axman discussed the complaint process. Ninety percent of complaint cases are closed within 90 days. Many calls require consumer education. When a complaint is received, a letter is addressed to the company with a copy of the complaint letter. The consumer is copied on all correspondence. In many health insurance complaints, the DOI does not always have jurisdiction. Provider complaints will be addressed, however, it is preferable to have the consumer file the complaint.

The next regularly scheduled meeting will be held on September 15, 2010.

The meeting adjourned.

Respectfully submitted, Coleen Love