

**Producers Advisory Council  
Minutes – April 23 , 2008**

**Attendance:**

<b>Marcy Morrison</b>	<b>DOI</b>	<b>Carole Walker</b>	<b>RMIAA</b>
<b>Peg Brown</b>	<b>DOI</b>	<b>Penny Baldwin</b>	<b>CIC</b>
<b>JT Thompson</b>	<b>DOI</b>	<b>Aaron Eisenach</b>	<b>LTC Forum</b>
<b>Tom Abel</b>	<b>DOI</b>	<b>Michael Bellmont</b>	<b>LTC</b>
<b>Steve Thomas</b>	<b>NAIFA-CO</b>	<b>Janet Van Dorn</b>	<b>SFSP</b>
<b>Hart Axley</b>	<b>NAIFA-CO</b>	<b>Michael Huotani</b>	<b>CAHP</b>
<b>Coleen Love</b>	<b>NAIFA-CO</b>	<b>Janet Van Dorn</b>	<b>SFSP</b>
<b>Gary Frisch</b>	<b>PIIAC</b>	<b>Tammy Sullivan</b>	<b>LTC For</b>
<b>James Sugden</b>	<b>CSAHU</b>	<b>Gerry Rising</b>	<b>Self-fund coal</b>
<b>Jo Donlin</b>	<b>DOI</b>		

The meeting was called to order by Chair Hart Axley. Minutes of the March 19, 2008, were approved as distributed.

Tom Abel updated the status of LTC Partnerships. Certified carriers will be posted on the web: twenty are anticipated. A non-compliant CE provider was discussed.

Jo Donlin reviewed legislative activity to date. HB 1390 concerning Cover Colorado funding was discussed. Noted is that the 25% carrier assessment would be funded by an increase in premiums. A task force, in formation, will look at alternative funding sources. The premium survey, included in the initial legislation is still in place. Premiums are a range of 135% to 150% of market.

The transparency bill 1393 which includes producer compensation was discussed. A compromise, worked on in conjunction with CASHU, would require base compensation only to be disclosed. The difficulty of producers is not knowing what, if any, bonus is to be received in the future. The DOI is neutral on this bill.

Tom Abel announced that e-mails have been sent out to notify carriers of paperless licenses.

Jim Sugden reported on the efforts of CASHU to address Health Insurer Claims Practices. Reports from the 'field' are being gathered. At issue is increased litigation, need to keep a lid on transplants, immediate treatment needs especially for cancer, a need for expedited pre-authorization, and "unreasonable claims practices". Suggested was a separate claim form for care requiring pre-authorization. Peg Brown noted that, by statute, if a procedure is pre-authorized it must be paid. A goal of this effort is to find systemic claims practices.

Tom Abel discussed that 3-5% of insurer investments are in insured bonds. This is a subject under review of NAIC.

**NARAB II, of particular concern to P/C agents and supported by both PIIAC and NAIFA, may not be addressed by Congress soon due to the upcoming election. This will be pursued in more detail at the next meeting.**

**Concerning the Optional Federal Charter, it was noted that federal law will supersede state law; however, forms will have to comply with state law.**

**Due to statutory term requirements, CIC liaison Penny Baldwin, will be ending her term June 1.**

**An insurance regulator from Egypt will be visiting and will attend our next meeting.**

**The next regularly scheduled meeting will be held May 21, 2008.**

**Respectfully submitted, Coleen Love**