

AGENDA

Producers Advisory Council

15 October 2008
12:00 – 1:30 p.m.

| <u>Action:</u> | <u>Responsible Party</u> | <u>Time</u> |
|--|--------------------------|-------------|
| 1) Call to Order, Approval of September 2008 Minutes | Gary Frisch | 5 minutes |
| • Operational Model – Robert’s Rules of Order | | |
| ○ Efficient & business like | Mike Gilles | 1-3 minutes |
| ▪ Stay on schedule | | |
| • Amend Operating Principles | Gary Frisch | 10 minutes |
| ○ Single Chairperson | | |
| ○ One year term | | |
| 2) Update: Health Insurance Commission Disclosure | Tom Abel | 1-2 minutes |
| • Regulation 1-2-17, Effective Jan. 1, 2009 | | |
| • No disclosure approval form by Div. of Ins. | Mike Gilles | 1 minute |
| 3) Update: Health insurance renewals for Jan. 2008 | Tom Abel | 5 minutes |
| • 30 days, 45 days, Approved | D. Marshall | |
| 4) Long Term Care Insurance Rate Increases | Tom Abel | 5 minutes |
| • Various LTC companies | Janet Van Dorn | |
| 5) How Corporate Affairs oversight impacts consumers | Ray Akers | 10 minutes |
| • AIG companies in economic downturn | | |
| 6) Division News Releases & What’s New | Cameron Lewis | 5 minutes |
| 7) Update: Industry usage of terms describing life insurance | Mike Gilles | 5 minutes |
| • New producer testing questions | | |
| ○ Test question review, Sept. 23, 2008 | | |
| • Term Life, Whole Life Insurance, Universal Life Insurance | | |
| ○ Ordinary Life Insurance | | |
| 8) Question of having large multi-line producer Organizations on Producer Advisory Council | Mike Gilles | 1-2 minutes |
| • Carole Walker, RMIA, survey key people | | |
| 9) Reaffirm PAC membership representatives by the represented Organization | Gary Frisch | 5 minutes |
| 10) Items for November 19, 2008 meeting | Gary Frisch | 1-3 minutes |
| 11) Adjournment | | |