

**2008 Colorado Combined Long Term Care Insurance
Combined Market Share Report (\$1,000s)**

Type*	NAIC #	Company	2008	Market	Cumul.	2008	Loss	Cumulative Totals for All Years		
			Earned Premium**	Share		Incurred Losses	Ratio	Premiums	Claims	Total Lives
1	L L	70025 Genworth Life Ins Co	35,903	18.50%	18.50%	13,710	38.19%	275,896	99,396	21,066
2	L L	65099 John Hancock Life Ins Co	22,302	11.49%	30.00%	5,842	26.20%	109,249	24,848	11,313
3	L L	86231 Transamerica Life Ins Co	20,872	10.76%	40.76%	10,212	48.93%	203,437	64,956	11,098
4	L L	65978 Metropolitan Life Ins Co	12,734	6.56%	47.32%	5,554	43.61%	99,437	27,807	0
5	L L	61263 Bankers Life & Cas Co	8,718	4.49%	51.81%	5,976	68.55%	82,494	35,753	4,603
6	L L	62235 Unum Life Ins Co Of Amer	7,137	3.68%	55.49%	856	12.00%	58,231	9,533	9,734
7	P P	20443 Continental Cas Co	6,837	3.52%	59.02%	4,367	63.87%	69,426	24,812	5,838
8	F F	56014 Thrivent Financial For Lutherans	5,138	2.65%	61.67%	1,174	22.85%	53,129	23,640	3,386
9	L L	90611 Allianz Life Ins Co Of N Amer	4,970	2.56%	64.23%	319	6.42%	25,776	1,307	2,771
10	L L	69477 Time Ins Co	4,930	2.54%	66.77%	6,912	140.19%	74,412	51,562	3,282
11	L L	63282 Penn Treaty Ntwrk Amer Ins Co	4,741	2.44%	69.21%	2,816	59.39%	45,291	23,652	2,403
12	P P	25178 State Farm Mut Auto Ins Co	4,339	2.24%	71.45%	75	1.72%	28,320	3,657	0
13	L L	71412 Mutual Of Omaha Ins Co	4,059	2.09%	73.54%	1,186	29.21%	33,751	9,786	2,774
14	L L	70408 Union Security Ins Co	3,983	2.05%	75.59%	1,250	31.37%	35,385	5,955	2,611
15	P P	11860 Copic Ins Co	3,932	2.03%	77.62%	235	5.98%	50,024	1,074	7,183
16	L L	62952 Equitable Life & Cas Ins Co	3,678	1.90%	79.52%	2,657	72.24%	45,811	24,026	2,070
17	L L	69000 Northwestern Long Term Care Ins Co	3,363	1.73%	81.25%	-229	-6.82%	12,556	239	1,825
18	L L	65005 RiverSource Life Ins Co	3,154	1.63%	82.87%	2,187	69.34%	39,003	12,715	2,555
19	L L	65595 Lincoln Benefit Life Co	3,114	1.61%	84.48%	237	7.60%	19,839	1,924	1,419
20	L L	76325 Senior Hlth Ins Co of PA	2,586	1.33%	85.81%	4,719	182.48%	51,745	40,685	1,246
21	L L	87726 Metlife Ins Co of CT	2,411	1.24%	87.06%	2,539	105.31%	29,443	14,409	72
22	L L	66915 New York Life Ins Co	2,306	1.19%	88.24%	273	11.85%	17,631	3,818	1,691
23	L L	65935 Massachusetts Mut Life Ins Co	2,207	1.14%	89.38%	78	3.52%	8,921	134	955
24	L L	81078 American Ntwrk Ins Co	2,032	1.05%	90.43%	437	21.49%	8,980	1,491	1,478
25	L L	69515 Medamerica Ins Co	1,876	0.97%	91.40%	158	8.40%	14,647	1,686	1,025
26	L L	63479 United Teacher Assoc Ins Co	1,608	0.83%	92.23%	149	9.29%	8,797	763	1,137
27	L L	68241 Prudential Ins Co Of Amer	1,392	0.72%	92.94%	379	27.20%	9,210	1,779	0
28	L L	68195 Provident Life & Accident Ins Co	1,366	0.70%	93.65%	57	4.14%	3,429	569	336
29	L L	80578 Physicians Mut Ins Co	1,362	0.70%	94.35%	183	13.44%	12,778	4,516	824
30	L L	31119 Medico Ins Co	1,126	0.58%	94.93%	375	33.33%	10,152	2,712	524
31	L L	71714 Berkshire Life Ins Co of Amer	989	0.51%	95.44%	9	0.91%	2,109	9	306
32	L L	71404 Continental Gen Ins Co	966	0.50%	95.94%	775	80.21%	8,049	3,935	281
33	L L	69868 United Of Omaha Life Ins Co	631	0.33%	96.26%	5	0.79%	1,012	5	330
34	L L	67660 Pennsylvania Life Ins Co	554	0.29%	96.55%	663	119.70%	6,473	4,371	80
35	F F	58033 Knights Of Columbus	548	0.28%	96.83%	90	16.40%	2,171	493	547
36	L L	69116 State Life Ins Co	541	0.28%	97.11%	0	0.00%	3,722	1	291
37	L L	60054 Aetna Life Ins Co	524	0.27%	97.38%	6	1.10%	2,911	519	0
38	L L	63177 Farmers New World Life Ins Co	477	0.25%	97.62%	22	4.62%	4,157	249	325
39	L L	62146 Combined Ins Co Of Amer	440	0.23%	97.85%	120	27.28%	2,416	176	0
40	L L	60380 American Family Life Assur Co of Col	436	0.22%	98.08%	435	99.77%	7,513	3,568	588
41	L L	60836 American Republic Ins Co	411	0.21%	98.29%	211	51.29%	5,649	2,474	258
42	L L	66281 Monumental Life Ins Co	325	0.17%	98.46%	55	16.98%	2,000	129	204
43	L L	65080 John Alden Life Ins Co	312	0.16%	98.62%	120	38.63%	6,112	1,728	361
44	L L	62626 Cuna Mut Ins Society	283	0.15%	98.76%	21	7.34%	1,385	285	213
45	P P	19275 American Family Mut Ins Co	246	0.13%	98.89%	289	117.46%	1,730	303	131
46	L L	66842 AIG Life Ins Co	189	0.10%	98.99%	221	117.44%	1,559	1,594	104
47	L L	92916 United Amer Ins Co	185	0.10%	99.08%	324	175.74%	5,451	3,649	136
48	L L	61271 Principal Life Ins Co	184	0.09%	99.18%	295	160.70%	3,600	1,839	206
49	L L	65021 Stonebridge Life Ins Co	169	0.09%	99.26%	676	399.91%	2,318	2,205	83
50	L L	70319 Washington Natl Ins Co	163	0.08%	99.35%	81	49.42%	5,721	3,027	58
51	L L	71471 Ability Ins Co	161	0.08%	99.43%	59	36.92%	4,055	2,845	96
52	L L	65676 Lincoln Natl Life Ins Co	126	0.06%	99.49%	133	105.45%	1,864	956	50

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Type*	NAIC #	Company	2008 Earned Premium**	Market Share	Cumul.	2008 Incurred Losses	Loss Ratio	Cumulative Totals for All Years		
								Premiums	Claims	Total Lives
53	L L	60593 National States Ins Co	124	0.06%	99.56%	28	22.26%	1,477	235	109
54	L L	69701 Union Bankers Ins Co	103	0.05%	99.61%	76	74.30%	1,811	1,030	0
55	L L	60186 Allstate Life Ins Co	97	0.05%	99.66%	150	154.92%	2,069	737	101
56	L L	64238 Guaranty Income Life Ins Co	79	0.04%	99.70%	-41	-52.49%	261	-37	52
57	L L	69345 Teachers Ins & Ann Assoc Of Amer	76	0.04%	99.74%	-387	-507.73%	3,515	1,008	64
58	L L	70211 Reassure Amer Life Ins Co	70	0.04%	99.78%	6	9.00%	1,175	205	58
59	L L	65722 Loyal Amer Life Ins Co	66	0.03%	99.81%	0	0.69%	231	5	42
60	L L	62308 Connecticut Gen Life Ins Co	62	0.03%	99.84%	27	43.95%	1,212	294	
61	L L	60534 American Heritage Life Ins Co	48	0.02%	99.87%	111	231.98%	1,059	765	11
62	L L	71439 Assurity Life Ins Co	47	0.02%	99.89%	0	0.00%	47	0	11
63	L L	76759 Senior Amer Life Ins Co	43	0.02%	99.91%	71	165.78%	502	80	0
64	L L	66168 Minnesota Life Ins Co	29	0.02%	99.93%	0	0.00%	43	0	17
65	L L	78174 Conseco Hlth Ins Co	28	0.01%	99.94%	185	655.44%	283	218	
66	L L	65056 Jackson Natl Life Ins Co	23	0.01%	99.96%	47	203.11%	377	252	18
67	L L	67199 Old Amer Ins Co	21	0.01%	99.97%	107	496.87%	1,822	2,396	14
68	L L	61751 Central States H & L Co Of Omaha	19	0.01%	99.98%	-26	-136.72%	1,979	707	0
69	L L	86355 Standard Life & Accident Ins Co	16	0.01%	99.98%	-58	-363.83%	411	381	8
70	L L	61190 Auto Owners Life Ins Co	13	0.01%	99.99%	0	0.00%	40	0	11
71	L L	69744 Union Labor Life Ins Co	7	0.00%	99.99%	-6	-84.54%	83	2	5
72	L L	88072 Hartford Life Ins Co	6	0.00%	100.00%	0	0.00%	46	2	8
73	L L	67105 Reliastar Life Ins Co	2	0.00%	100.00%	0	-6.91%	63	1	2
74	L L	68446 Longevity Ins Co	1	0.00%	100.00%	0	0.00%	81	0	3
75	L L	68225 Nationwide Life Ins Co of Amer	0	0.00%	100.00%	0	0.00%	2	0	1
76	L L	65919 Primerica Life Ins Co	0	0.00%	100.00%	0	252.69%	12	4	0
77	L L	78743 New Era Life Ins Co	0	0.00%	100.00%	0	0.00%	6	0	0
78	L L	76694 London Life Reins Co	0	0.00%	100.00%	0	0.00%	434	134	0
79	L L	35963 AF&L Ins Co	0	0.00%	100.00%	0	0.00%	67	4	0
80	L L	64211 Guarantee Trust Life Ins Co	0	0.00%	100.00%	0	0.00%	26	24	0
81	L L	70335 West Coast Life Ins Co	0	0.00%	100.00%	0	0.00%	17	0	0
82	L L	62065 Colonial Penn Life Ins Co	0	0.00%	100.00%	0	0.00%	4	0	0
83	L L	80985 BCS Life Ins Co	0	0.00%	100.00%	0	0.00%	4	0	0
84	L L	67784 Philadelphia Amer Life Ins Co	0	0.00%	100.00%	80	0.00%	0	135	1
Totals			194,017			79,663	41.06%	1,638,333	562,148	110,403

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