

[This online version reflects corrections and clarifications not in Attachment A mailed with the decision.]

Letter to Providers

Attachment A
Decision No. C04-0984
Docket No. 04M-435T

September 1, 2004

TO: Colorado Telecommunication Services Providers

RE: Investigation of Competition in Colorado's Telecommunications Market
Decision No. C04-0984 Docket No. 04M-435T

Pursuant to the captioned decision, all telecommunications providers listed in Attachment B to Commission Decision C04-0984 are required to complete the attached survey and submit it to the Commission within 21 days. The complete survey is available at the PUC Website, www.dora.state.co.us/puc/docket_activity/2004/COPUCCompetitionSurvey04.xls.

The attached paper copy of the survey is a sample only. PLEASE DOWNLOAD AN ELECTRONIC COPY OF THE SURVEY, COMPLETE THE APPROPRIATE SECTIONS, AND SUBMIT AN ELECTRONIC FILE OF THE COMPLETED SURVEY AS DIRECTED BELOW. The survey is in an Excel spreadsheet format; for your convenience, it has been pre-populated with wire center names and CLLI codes. Please read the definitions and instructions on Tab 1 of the survey before entering data. All information contained in the survey will be treated as Highly Confidential in accordance with Commission rules, 4 CCR 723-16 and Attachment C.

Please save the file as in its current format Excel for Microsoft Office 2000 or higher version and save the file with the following naming convention: Company_Name.xls

After completion, please send the survey as an e-mail attachment to Ellie.Friedman@dora.state.co.us, or send it on a CD or disk to Ellie Friedman at the address that follows. In addition, each company completing the survey must send a signed paper copy of the Attestation (Tab 3) to Ellie Friedman, Fixed Utilities, Public Utilities Commission, 1580 Logan St., Office Level 2, Denver, CO 80203.

If you are unable to download the survey, or if you have any questions, please call Ellie Friedman at (303) 894-2886.

Thank you for your time in completing the survey. The information you provide will assist the Commission as it makes decisions that will affect telecommunication services in Colorado.

THIS DOCUMENT IS FOR REFERENCE ONLY

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The complete survey is available at www.dora.state.co.us/puc/docket_activity/2004/COPUCCompetitionSurvey04.xls

Instructions

1. The questions contained in this survey are asked pursuant to Decision C04-0984, Docket 04M-435T. Each provider under the jurisdiction of the Colorado Public Utilities Commission must answer each question as thoroughly as possible. **Not all questions apply to all providers; complete the relevant questions on the Tabs as indicated in Tab 2.**
2. Information provided in the survey should reflect the company's Colorado operations only. Part 2 and Part 3 services refer to those services detailed in Colorado Revised Statutes, Sections 40-15-201 and 40-15-301.
3. All information should reflect company records as of December 31, 2003.
4. If the company does not keep the record of number of customers served, relevant information (e.g., the number of customers billed in the latest month) shall be provided and noted on the survey.

The complete survey is available at the PUC Website,
www.dora.state.co.us/puc/docket_activity/2004/COPUCCompetitionSurvey04.xls.

Definitions

Types of Providers

“ILEC” means an incumbent local exchange carrier.

“CLEC” means a competitive local exchange carrier. A CLEC is an entity authorized to provide Local Exchange Service that does not otherwise qualify as an Incumbent Local Exchange Carrier (ILEC).

“DLEC” means a data local exchange carrier or company that provides or delivers high-speed access to the Internet and may also provide or deliver voice service.

“Toll Reseller” means a provider of interLATA or intraLATA telecommunications services via facilities leased or purchased from another provider.

Terms Used in the Survey

“DS-0 Circuit”: A digital signal that is equivalent to one voice circuit using a bandwidth of up to 64 Kbps. There are 24 DS0 channelized circuits on a DS-1 pipe.

“End User”: Residential, business, institutional, and government customers who use the service for their own purposes and do not resell them to other entities.

“Facilities Based”: A telecommunications provider that uses its own switches **and** network facilities (e.g., local loop) to provide service to the end user. Those providers who have a contract or lease agreement with a non-ILEC provider for the use of the switch **and** network facilities are also considered facilities-based. If the company uses its own switch but uses UNE-L (UNE-Loop) purchased from an ILEC to provide service to the end user, those lines are considered to be, for this survey, UNE-L lines.

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"InterLATA": Telecommunications services between LATAs.

"IntraLATA": Telecommunications services within one LATA.

"Large Business Customer": A customer with six or more access lines, purchasing products and services listed as "Business" in the company's Colorado tariff, price list, or in a special contract.

"Line": The physical medium supporting a telecommunications channel to the end user.

"Local Exchange Service": Telecommunications service which provides a local dial tone line and local usage necessary to place or receive a call within an exchange area. Includes all ISDN (BRI and PRI), PBX and Centrex/Centron trunks.

"Part 2": Services listed in Colorado Revised Statutes, Section 40-15-201(2).

"Part 3": Services listed in Colorado Revised Statutes, Section 40-15-301(2).

"Private Line": A leased dedicated line or circuit that is permanently connected from one point to another (i.e. a dedicated facility line from a business location to a central office or another business location). A leased circuit (less than 56K analog or DS-1) that acts like a pipeline carrying data or voice from one point to another.

"Residential Customer": A customer that receives products and services classified as "Residential" in the company's Colorado tariff or price list or in a special contract.

"Resale": Provision of retail telecommunications services through the purchase of services from another provider at a discounted price that is negotiated or as is listed in a tariff, price list, or contract (including SGAT) offering.

"Reseller": A telecommunications company that provides services that it purchases at a discount, either through negotiation or a tariffed prices, from a facilities-based telecommunications company, and then offers the services, either by themselves or in combination with other services, to an end user.

"Retail": Services that are intended for use by an end use customer.

"Small Business Customer": A customer with five or fewer access lines, receiving products and services listed as "Business" in the company's Colorado tariff, price list, or contract.

"UNE Combinations": Any combination of unbundled network elements purchased by the competitive provider that are used to provide a finished public telecommunications service to end users (e.g., UNE-P, UNE-M, UNE-E). Use of UNE-L with a switch that the company owns or has a lease/contract for is considered, for this survey, UNE-L.

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“UNE-L”: A local loop network element that is a transmission facility between the main distributing frame (MDF) in a LEC central office and the point of demarcation at an end-user’s premises. This element allows for the transmission of the CLEC’s telecommunication services when connected to the CLEC’s switch equipment. The local loop requires cross-connects for connection to the CLEC’s collocation equipment.

“Voice Equivalent Lines” (DS-0): Lines that allow users to originate and terminate local calls on the public switched network, whether used by the end user for voice (bandwidth of 500 to 3500 Hz) telephone calls or for other types of calls carried over the public switched network. Lines used for exchange access services such as “POTS”, fixed wireless, Centrex extensions and trunks, and broadband with which customers can switch between broadband and local exchange service without changing how the line is provisioned.

“Wholesale”: Services sold to other telecommunications providers and used to provide finished retail services to

“Wire Center”: The location where subscriber outside cable plant (local lines) are terminated. It is also the geographical service area of a telephone company's central office.

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Tab-by-Tab Instructions:

Not all providers will complete all worksheets. Complete only those worksheets that apply to the services your company provides. Retail services are those provided to end users; Wholesale services are those provided to other telecommunications providers.

Answer questions using data as of December 31, 2003 from Colorado operations only.

Tab 2, Company Information: Complete all information as requested. If your company has more than one affiliate, complete one survey for each affiliate. Provider name and d.b.a. are linked to each sheet throughout the survey.

Tab 3, Attestation: A company officer or agent must attest to the validity of the information provided. For the electronic submission, type in the name and title of the officer. The officer must sign the paper copy that is submitted to the PUC.

Tab 4, Part 2 Services, Retail: Provide counts of customers, lines, and revenues for all local exchange retail services provided to end users, by wire center. Also provide counts of lines sold as bundles that are billed according to tariffed package/bundled rates.

Tab 5, Part 2 Services, Wholesale: Provide counts of lines and revenues for all local exchange service lines sold to other telecommunications providers, by wire center.

Tab 6, Part 3 Services, Retail, Facilities & UNE: Provide counts of the minutes or lines, customers, and revenues for the services listed sold to end users and provided through the company's own switch **and** network facilities, or through a non-ILEC switch and network facilities through contract/lease arrangements, by wire center.

Tab 7, Part 3 Services Retail, Resale: Provide a count of the minutes or lines, customers, and revenues for the services listed sold to end users and provided through resale of services purchased from another provider at a discounted price that is negotiated or as is listed in a tariff, price list or contract (including SGAT), by wire center.

Tab 8a, Part 3 Services, Wholesale to ILECs: Provide counts of the minutes or lines and revenues for the services listed sold to ILECs, by wire center.

Tab 8b, Part 3 Services, Wholesale to non-ILECs: Provide counts of the minutes or lines and revenues for the services listed sold to non-ILECs, by wire center.

Tab 9, Wireless ETCs: Western Wireless Corporation and NE Colorado Cellular, provide count of lines, customers, and revenues by wire center.

Tab 10, Financial Information: Provide revenue, expense, and plant/equipment information for Colorado

Tab 11, Market Information: Please provide information as completely as possible.

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PROVIDER NAME: Colorado Telecom
Provider

dba,if any CTP

(Complete a survey for each affiliate of the parent firm)

Indicate the type telecommunications provider your company is in

Mark all that apply. See Tab 1 for Definitions

- ILEC _____
- CLEC _____
- DLEC _____
- Toll Reseller _____
- Other (please specify) _____

**As of December 31, 2003, did you have customers
in Colorado?** _____

(If your company did not have customers as of December 31, 2003, indicate in the next line when you expect to begin operations in Colorado. The rest of the survey need not be completed, but this page must be submitted, along with the Attestation on Tab 3.)

-
- 1 Do you provide Local Exchange Service to end users? _____ (If yes, complete Tab 4)
 - 2 Do you provide Local Exchange Service access (wholesale) to other providers? _____ (If yes, complete Tab 5)
 - 3 Do you provide Facilities-based Intra- or Inter-LATA Toll, Private Line Service, and/or Non-optional Operator Services to end users? _____ (If yes, complete Tab 6)
 - 4 Do you provide Toll Resale to end users? _____ (If yes, complete Tab 7)
 - 5 Do you provide Intra- or Inter-LATA Toll, Private Line Service, and/or Non-optional Operator Services access capability to ILECs? _____ (If yes, complete Tab 8a)
 - 6 Do you provide Intra- or Inter-LATA Toll, Private Line Service, and/or Non-optional Operator Services access capability to non-ILECs? _____ (If yes, complete Tab 8b)
 - 7 What is the smallest capacity line that your company currently sells (e.g., DS0, T1)? _____

All providers completing this survey must complete Tabs 2, 3, 10, and 11, in addition to any Tabs indicated above.

Western Wireless Corp. and NE Colorado Cellular must complete Tabs 2, 3, 9, 10, and 11.

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COMPANY CONTACT:	
NAME	_____
TITLE	_____
MAILING ADDRESS	_____
CITY	_____
STATE	_____
ZIP	_____
TELEPHONE	_____
FAX	_____
E-MAIL ADDRESS	_____
COMPANY ADDRESS:	
STREET ADDRESS	_____
CITY	_____
STATE	_____
ZIP	_____
INTERNET ADDRESS	_____
MAILING ADDRESS (if different):	_____
STREET ADDRESS	_____
CITY	_____
STATE	_____
ZIP	_____

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Provider: Colorado Telecom Provider
dba: CTP

SIGNATURE AND ATTESTATION:

I hereby certify that I have examined this survey for the Colorado Public Utilities Commission, and that to the best of my knowledge, information and belief, all statements of fact contained in this report are true, and that to the best of my knoweldge, information and belief, the report is a correct statement of the business and affairs of the above named Provider in respect to each and every matter set forth. The data provided in this report (and any attachments) is for informational purposes only and is considered proprietary and protected.

I hereby attest to the accuracy of this 2004 Colorado Public Utilities Commission survey:

Name of Signatory	_____
Title of Signatory	_____
Signature	_____
	(signature required on paper copy only)
Date:	_____

Signatory must be an officer of the company

A signed paper copy of this attestation must be sent to:
Ellie Friedman, Fixed Utilities, Public Utilities Commission, 1580 Logan St., OL 2, Denver, CO 80203

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PROVIDER: Colorado Telecom Provider
dba: CTP

Retail Local Exchange Service (Sold to End Users)

Please provide counts of lines, customers, and revenues for all local exchange service provided to end users, by wire center, in Columns A., B., C., and D. The total of these columns will automatically calculate in Column D. In Column E., report the number of lines billed according to tariffed packages/bundled rates; do not include in this count lines sold as basic service with features added on and billed separately.

A. Facilities: Lines that are provided via the company's own switch **AND** network facilities, or via a switch **AND** network facilities of a non-ILEC that are accessed through contract/lease agreements. DO NOT INCLUDE IN THIS COLUMN ANY LINES THAT ARE PROVIDED USING ANY UNE-COMBINATION OR UNE-L.

B. UNE-Combination: Lines that are provided through the purchase of any combination of unbundled network elements (UNE), such as UNE-P, UNE-E, or UNE-M. DO NOT INCLUDE IN THIS COLUMN ANY LINES THAT ARE PROVIDED USING UNE-L ALONE.

C. UNE-L: Lines that are provided through purchase of UNE-L.

D. Resale: Lines that are purchased from another provider at a discounted price that is negotiated or that is listed in a tariff, price list, or contract (include SGAT) offering.

E. Automatically totals previous columns.

F. Of total retail local exchange lines, number sold as packages/bundles with features; do not include in this count lines sold as basic service with features added on and billed separately.

If you cannot provide information by wire center, provide counts by exchange area.

Provide only Colorado-specific information as of December 31, 2003

CLLI	Wire Center Name	A. Retail Local Exchange Service Facilities-Based			B. Retail Local Exchange Service UNE-Combo			C. Retail Local Exchange Service UNE-L			D. Retail Local Exchange Service Resale			E. Retail Local Exchange Service TOTAL			F. Number of Lines Sold Bundled with Features		
		lines	customers	revenues	lines	customers	revenues	lines	customers	revenues	lines	customers	revenues	lines	customers	revenues	lines	customers	revenues
	Large Business												0	0	0				
	Small Business												0	0	0				
	Residential												0	0	0				
	Total	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	Large Business												0	0	0				
	Small Business												0	0	0				
	Residential												0	0	0				
	Total	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	Large Business												0	0	0				
	Small Business												0	0	0				
	Residential												0	0	0				
	Total	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	

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PROVIDER: Colorado Telecom Provider
dba: CTP

Wholesale Local Exchange Service (Sold to Other Providers)

Please provide counts of lines and revenues for all local exchange service sold to other telecommunications providers, by wire center.

A. Facilities: Lines that are provided via the company's own switch AND network facilities, or via a switch AND network facilities of a non-ILEC that are accessed through contract/lease agreements. DO NOT INCLUDE IN THIS COLUMN ANY LINES THAT ARE PROVIDED USING ANY UNE-COMBINATION OR UNE-L.

B. UNE-Combination: Lines that are sold as a **combination** of unbundled network elements (UNE), such as UNE-P, UNE-E, or UNE-M. DO NOT INCLUDE IN THIS COLUMN ANY LINES THAT ARE PROVIDED USING UNE-L ALONE.

C. UNE-L: Lines that are sold as UNE-L only.

D. Resale: Lines that are sold to another provider at a discounted price that is negotiated or that is listed in a tariff, price list, or contract (include SGAT) offering.

E. Automatically totals Columns A., B., C., and D.

Provide only Colorado-specific information as of December 31, 2003

CLLI	Wire Center Name	A.		B.		C.		D.		E.	
		Wholesale Local Exchange Service Facilities-Based	Wholesale Local Exchange Service UNE-Combo	Wholesale Local Exchange Service UNE-L	Whole Local Exchange Service Resale	Wholesale Local Exchange Service TOTAL	lines	revenues	lines	revenues	lines
	Large Business									0	0
	Small Business									0	0
	Residential									0	0
	Total	0	0	0	0	0	0	0	0	0	0
	Large Business									0	0
	Small Business									0	0
	Residential									0	0
	Total	0	0	0	0	0	0	0	0	0	0
	Large Business									0	0
	Small Business									0	0
	Residential									0	0
	Total	0	0	0	0	0	0	0	0	0	0

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PROVIDER: Colorado Telecom Provider
dba: CTP

Retail Part 3 Services (Sold to End Users)

Indicate below how your company obtains service sold to end users as Part 3 services:

Mark all that apply

Facilities-Based	
UNE-Combo	
UNE-L	
Resale	Go to Tab 7

Provide counts of the minutes or lines, end use customers, and revenues for the retail services listed below that are sold to end users and provided through the company's own switch **and** network facilities, or through a non-ILEC switch **and** network facilities accessed through contract/lease arrangements, or by UNE-combinations or UNE-L, by wire center.

Non-Qwest wire centers are listed first; Qwest wire centers begin at Row 136.

Provide only Colorado-specific information as of December 31, 2003

CLLI	Wire Center Name	Intrastate IntraLATA Toll			Intrastate InterLATA Toll			Private Line Service, fewer than 24 voice grade circuits			Non-optional Operator Services	
		minutes	pre-subscribed customers	revenues	minutes	pre-subscribed customers	revenues	lines	customers	revenues	minutes	revenues
Non-Qwest Wire Centers												
Qwest Wire Centers												

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PROVIDER: Colorado Telecom Provider
dba: CTP

Part 3 Services Sold to End Users via Lines Purchased at Discounted Rates

Provide counts of the minutes or lines, customers, and revenues for the services listed sold to end users and provided through resale of services purchased from another provider at a discounted price that is negotiated or as is listed in a tariff, price list or contract (including SGAT), by wire center.

If you cannot provide detailed TOLL data, please indicate below average monthly minutes and revenues for 2003.

Minutes Revenues

Non-Qwest wire centers are listed first; Qwest wire centers begin at Row 136.

Provide only Colorado-specific information as of December 31, 2003

CLLI	Wire Center Name	Intrastate IntraLATA Toll			Intrastate InterLATA Toll			Private Line Service, fewer than 24 voice grade circuits			Non-optional Operator Services	
		minutes	pre-subscribed customers	revenues	minutes	pre-subscribed customers	revenues	lines	customers	revenues	minutes	revenues
Non-Qwest Wire Centers												
Qwest Wire Centers												

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PROVIDER: Colorado Telecom Provider
dba: CTP

Part 3 Services Access Sold to ILECs

Provide counts of the minutes or lines, and revenues for the services listed sold to ILECs, by wire center.

Non-Qwest wire centers are listed first; Qwest wire centers begin at Row 136.

Provide only Colorado-specific information as of December 31, 2003

CLLI	Wire Center Name	Intrastate IntraLATA Toll		Intrastate InterLATA Toll		Private Line Service, fewer than 24 voice grade		Non-optional Operator Services	
		minutes	revenues	minutes	revenues	lines	revenues	minutes	revenues
Non-Qwest Wire Centers									
Qwest Wire Centers									

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dba: CTP

Part 3 Services Access Sold to Non-ILECs

Provide counts of the minutes or lines, and revenues for the services listed sold to non-ILECs, by wire center.

Non-Qwest wire centers are listed first; Qwest wire centers begin at Row 136.

Provide only Colorado-specific information as of December 31, 2003

CLLI	Wire Center Name	Intrastate IntraLATA Toll		Intrastate InterLATA Toll		Private Line Service, fewer than 24 voice grade		Non-optional Operator Services	
		minutes	revenues	minutes	revenues	lines	revenues	minutes	revenues
Non-Qwest Wire Centers									
Qwest Wire Centers									

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PROVIDER: Colorado Telecom Provider
dba: CTP

Wireless eligible telecommunications carriers (Western Wireless Corporation and NE Colorado Cellular.): Please provide the requested information by wire center.

Provide only Colorado-specific information as of December 31, 2003

CLLI	Wire Center Name	All Wireless Services		
		lines	customers	revenues

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PROVIDER: Colorado Telecom Provider
dba: CTP

Provide information for Colorado only

	<u>2004 (est.)</u>	<u>2003</u>	<u>2002</u>	<u>2001</u>
<u>Revenues</u>				
Gross revenues (as reported on DR525):				
Part 2 gross revenues:				
Part 3 gross revenues:				
<u>Expenses</u>				
Operating Costs:				
Marketing/Sales/Advertising Costs:				
<u>Plant and Equipment</u>				
Central Office Equipment:				
Cable and Wire Facilities:				

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PROVIDER: Colorado Telecom Provider
dba: CTP

Please report the amounts spent on marketing and advertising in Colorado for 2003 for each category listed.

Provide information for Colorado operations for 2003

Marketing and Advertising	Large Business Customers	Small Business Customers	Residential Customers	Wholesale	2003 TOTAL
Direct Mail					
Telemarketing					
Print Advertising					
Television Advertising					
Radio Advertising					
Outdoor Advertising					
Trade Fairs					
Company Website					
Internet Advertising (Non-Website)					
Other (please specify)					
<u>Special Programs</u>					
New Product Introduction					
Customer Win-Back					

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