#### BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF COLORADO

IN THE MATTER OF THE PROPOSED INCREASED ) RATES AND CHARGES CONTAINED IN TARIFF REVISIONS FILED BY PUBLIC SERVICE COMPANY OF COLORADO UNDER ADVICE LETTER NO. 190 - GAS AND UNDER ADVICE LETTER NO. 643 - ELECTRIC.

INVESTIGATION AND SUSPENSION DOCKET NO. 868

DECISION AND ORDER OF THE COMMISSION ESTABLISHING NEW RATES AND TARIFFS

September 24, 1974

Appearances: Lee, Bryans, Kelly and Stansfield, by Bryant O'Donnell, Esq., Donald D. Cawelti, Esq., and William F. Skewes, Esq., all of Denver, Colorado, for Respondent;

> Woodrow D. Wolleson, Esq., General Attorney Office of the General Counsel General Services Administration Washington, D. C., and John L. Mathews, Esq., Regional Counsel and John M. Hewins, Esq., Assistant Regional Counsel Region VIII, General Services Administration Denver Federal Center Lakewood, Colorado, for General Services Administration and all other executive agencies of the United States;

Wellborn, Dufford, Cook and Brown, by David W. Furgason, Esq., Thomas G. Brown, Esq., and John A. Dates, Esq., Denver, Colorado, for CF&I Steel Corporation;

Jay W. Swearingen, Esq., Denver, Colorado, for Colorado Association of School Boards and for the Cherry Creek School District No. 5 in the County of Arapahoe and State of Colorado;

Lou Bluestein, Esq., Denver, Colorado, for Colorado Public Interest Research Group;

Archie Calvaresi, Denver, Colorado, for the Colorado Motel Association and the Denver Metropolitan Motel Association;

Elbridge G. Burnham, Denver, Colorado, pro se;

Tucker K. Trautman, Esq., Denver, Colorado, of Legal Aid Society of Metropolitan Denver for Darold and Amye Martin, Helen Bradley, Laura Jones, Wilson E. Thompson, Barbara Barner, Coreen Patrick, Sonja Jones and Priscilla Vigil; and

John E. Archibold, Esq., Oscar Goldberg, Esq., and Bruce C. Bernstein, Esq., Denver, Colorado, Counsel for the Commission.

# BY THE COMMISSION:

Ī

#### HISTORY OF PROCEEDINGS

On May 24, 1974, Public Service Company of Colorado (hereinafter referred to as "Public Service Company" or "Company") filed Advice Letter No. 190 - Gas and Advice Letter No. 643 - Electric, accompanied by tariff revisions which would result in increased rates and charges on its gas and electric service, respectively. On June 14, 1974, Public Service filed Advice Letter No. 190 - Gas-Supplement and Advice Letter No. 643 - Electric-Supplement, to supplement, respectively, the prior advice letters. The proposed effective date of the filed tariffs, gas and electric, was June 23, 1974.

On June 21, 1974, by Decision No. 85241, the Commission, on its own motion, pursuant to 115-6-11, CRS 1963, as amended (1) set the electric and gas tariffs filed by Public Service Company -- pursuant to its respective advice letters -- for hearing to commence on July 17, 1974, and (2) suspended the effective date of the tariff sheets filed by Public Service Company under its respective electric and gas advice letters until October 24, 1974, or until further order of the Commission.

Notice in accordance with the provisions of Rule 18 of the Commission's Rules of Practice and Procedure was properly given by Public Service Company to its customers. Approximately 650 letters of protest to the proposed rate increases were received by the Commission. Approximately 140 letters were received supporting the proposed increases.

Formal pleadings to become parties in this proceeding were filed as follows:

- (1) Cherry Creek School: District No. 5 in the County of Arapahoe and State of Colorado June 21, 1974.
  - (2) CF&I Steel Corporation July 1, 1974.
- (3) General Services Administration on behalf of all executive agencies of the United States July 1, 1974.

- (4) Colorado Association of School Boards July 1, 1974.
- (5) Colorado Public Interest Research Group July 1, 1974.
- (6) Darold and Amye Martin, Helen Bradley, Laura Jones, Wilson E. Thompson, Barbara Barner, Coreen Patrick, Sonja Jones, Priscilla Vigil July 9, 1974.
- (7) Board of County Commissioners of Pitkin County July 12, 1974.
- (8) Elbridge G. Burnham July 17, 1974.

Pursuant to the above pleadings, all the above-named persons were granted leave to intervene in this proceeding by the Commission.

Although it did not request leave to become a party to this proceeding, the Colorado Municipal League, by its attorney Susan K. Griffiths, did file with the Commission a pleading entitled "Statement of Concern". Moreover, a letter addressed to the Commission, dated August 6, 1974, re: Mass Media Advertising by Public Service Company and Mountain Bell, from Dale Tooley, Denver District Attorney, was read into the record on August 6, 1974.

After due and proper notice, the herein matter was heard by the full Commission on the following dates in the hearing room of the Commission, Columbine Building, 1845 Sherman Street, Denver, Colorado:

- (1) On July 17, 1974 Consideration of additional hearing dates and procedures for the presentation of testimony and other evidence.
- (2) On August 6 and 7, 1974 Presentation of Respondent's direct case, and cross-examination limited to clarification of testimony and exhibits.
  - (3) On the evening of August 13, 1974 Testimony of public witnesses.
- (4) On August 19, 20, 21 and 22, 1974 Cross-examination with respect to Respondent's direct case.
  - (5) On the evening of August 27, 1974 Testimony of public witnesses.
- (6) On September 4, 1974 Further testimony by one of Respondent's witnesses.
- (7) On September 5, 6, 9 and 10, 1974 Testimony of intervenors and Commission Staff witnesses.

The evening sessions of August 13 and 27, 1974, were for the sole purpose of hearing public witnesses. However, public witnesses who wished to testify were also heard as the first order of business on the other hearing dates and at other times. A total of 26 public witnesses testified on the various hearing dates.

During the course of this proceeding, testimony was presented by Public Service Company, members of the Commission Staff, Colorado Association of School Boards, Elbridge Burnham, and members of the public.

The transcript of testimony comprised 13 volumes, totalling 1,544 pages. A total of 75 exhibits was admitted into evidence. A list of the exhibits is attached to this decision as Appendix A.

Upon motion of Public Service Company, the Commission took official notice of Section 46(c)(3) of the Internal Revenue Code (26 U.S.C. 46(c)(3)).

The hearings in this proceeding concluded on September 10, 1974.

All parites in this proceeding were permitted to file statements of position on an optional basis, on or before September 16, 1974. Statements of position were filed by:

On September 16, 1974, the Colorado Association of School Boards (CASB) filed a Motion with the Commission for an order awarding attorneys' fees to CASB in this proceeding in the amount of \$500.00.

The herein matter has been submitted to the Commission for decision. Pursuant to the provisions of the Sunshine Act of 1972, and Rule 32 of this Commission's Rules of Practice and Procedure, the subject matter of this proceeding was first placed on the agenda for the open public meeting of the Commission held on September 17, 1974. At the open public meeting on September 24, 1974, the herein decision was entered by the Commission. Commissioner Zarlengo was not present at the open public meeting of September 17, 1974, or the open public meeting on September 24, 1974, and did not participate in the determination of the Commission decision herein.

# DESCRIPTION OF THE COMPANY

Public Service Company is a public utility operating solely within the State of Colorado engaged principally in the generation, purchase, transmission, distribution and sale of electricity and the purchase, distribution and sale of natural gas to various areas of the State of Colorado. The Company also renders steam service within a limited area of the downtown business district of the City of Denver; and operates a small bus transportation system within the City of Boulder, and a water system in the general area in and around Evergreen, Colorado. No changes in the rates for steam, bus, or water service provided by Public Service Company has been requested in this proceeding.

Public Service Company, as of June 30, 1974, had 614,437 electric customers, and 530,714 gas customers. Generally, these customers are broadly classified as residential, commercial, and industrial. As of December 31, 1973, Public Service Company had 30,799 shareholders holding common stock in the Company (16,832 of whom own 100 shares or less) and 4,300 shareholders owning preferred stock in the Company. Common shareholders who live in the State of Colorado compriese 34.6% of the total number thereof.

Public Service Company has been and is involved in the largest construction program in its history to expand its electrical generating, transmitting, transforming and distribution facilities. This construction program has been undertaken in order to provide the facilities to meet expected demands for service and to provide adequate reserve capacity. The Company -- as set forth below -- expects to expend more than \$1 billion during the five years ended in 1978.

	Electric	<u>Gas</u>
1974 1975 1976 1977 1978	\$162,974,000 \$205,261,000 \$255,538,000	\$33,607,000 \$28,415,000 \$21,040,000 \$21,907,000 \$24,234,000

(Volume X, page 6)

#### III.

#### GENERAL.

The most recent case involving Public Service Company, prior to the instant proceeding, was Investigation and Suspension Docket No. 747. In that docket by Decision No. 82411, entered on February 23, 1973, the Commission approved new and revised electric and gas rates designed to produce an additional \$4,039,499 in retail electric revenues and \$2,418,892 in gas revenues. Those revenue increases amounted to approximately 2.6% on electric revenues and 3.06% on gas revenues.

In 1971, Public Service Company proposed rate increases for gas and electric service. The "1971 rate case" procedurally was divided into two phases. In phase one, Public Service Company, on April 7, 1971, filed Application No. 24900, which sought authority from this Commission to file new gas and electric rates that would produce an increase in gross revenues of \$11,259,823 on the basis of the test year, 1970. In that proceeding, by Decision No. 78811, entered on October 4, 1971, the Commission authorized Public Service Company to file, based upon conditions of the 1970 test year, new gas rates that would produce additional revenues of not more than \$493,807, and new electric rates that would produce additional revenues of not more than \$6,894,662.

In phase two, Public Service Company filed new gas and electric rates which, on November 26, 1971, were set for hearing and suspended in Investigation and Suspension Docket No. 706. On December 31, 1971, in Decision No. 79350, the Commission, in Investigation and Suspension Docket No. 706, authorized Public Service Company's gas tariff revisions to become effective. With respect to Public Service Company's proposed electric tariff revisions, the Commission ordered certain changes, mainly with respect to certain large electric customers, but otherwise authorized Public Service Company to file electric rates which would produce additional electric revenues in conformity with Decision No. 78811 rendered by the Commission in phase one.

Rate cases in 1969 and 1970 involving Public Service Company were Application No. 23963 and Investigation and Suspension Docket No. 640, which resulted in a consolidated decision (Decision No. 74240) entered January 28, 1970, in which it was determined that a fair rate of return of the combined gas and electric departments of Public Service Company was 7.5%.

In addition to the earlier cases involving Public Service Company, the Commission has also rendered a number of decisions since 1969 involving the Mountain States Telephone and Telegraph Company. These decisions are No. 72385, entered January 7, 1969, in Application No. 23116; Decision No. 77230, entered March 25, 1971, in Investigation and Suspension Docket No. 668; and Decision No. 81320, entered September 19, 1972, in Investigation and Suspension Docket No. 717. All three Mountain Bell decisions were

appealed to the Supreme Court of Colorado.\* Regulatory principles are discussed in these cases.

The past several years have shown an increased awareness and interest in the rate-making functions of this Commission. Utility rates with respect to gas, electric and telephone services affect large segments of the public. In view of inflationary and other economic pressures, rate cases have become more frequent, and public participation in the rate-making process has increased.

The power of the Public Utilities Commission to regulate non-municipal utilities in the State of Colorado is grounded in Article XXV of the Constitution of the State of Colorado which was adopted by the general electorate in 1954. The Public Utilities Law, which currently is contained in Chapter 115 of the Colorado Revised Statutes (1963, as amended), implements Article XXV of the Colorado Constitution. More specifically, CRS 115-3-2 vests the power and authority in this Commission to govern and regulate all rates, charges and tariffs of every public utility.

It first must be emphasized that rate-making is a legislative function. The City and County of Denver vs. People ex rel Public Utilities Commission, 129 Colo. 41, 266 P.2d 1105 (1954); Public Utilities Commission vs. Northwest Water Corporation, 168 Colo. 154, 551 P.2d 266 (1963). It should also be emphasized that ratemaking is not an exact science, Northwest Water, supra, at 173. In the landmark case of Federal Power Commission vs. Hope Natural Gas Company, 320 U.S. 591, 602-603 (1944) Justice Douglas, speaking for the United States Supreme Court, stated that the "rate-making process under (The Natural Gas) Act, i.e., the fixing of just and reasonable rates, involves a balancing of the investor and consumer interests." The Hope case further stands for the proposition that under "the statutory standard of just and reasonable, it is the result reached, not the method employed, which is controlling."

\*Decision No. 72385 is the subject matter of Colorado Municipal League and the City and County of Denver vs. the Public Utilities Commission of the State of Colorado and the Mountain States Telephone and Telegraph Company, 172 Colo. 188, 473 P.2d 960 (1970); Decision No. 77230 is the subject matter of Mountain States Telephone and Telegraph Company vs. the Public Utilities Commission of the State of Colorado, et al., 513 P.2d 721 (Colo. 1973); Decision No. 81320 is the subject matter of Cases No. 25965, Mountain States Telephone and Telegraph Company vs. the Public Utilities Commission; No. 25984, Secretary of Defense on behalf of the Department of Defense and all other executive agencies of the United States vs. the Public Utilities Commission and Mountain States Telephone and Telegraph Company, Case No. 25975, Colorado Municipal League vs. Public Utilities Commission and Mountain States Telephone and Telegraph Company. Colorado Supreme Court decisions in these latter three cases are pending. Other recent cases concerning the Mountain States Telephone and Telegraph Company are: Mountain States Telephone and Telegraph Company vs. the Public Utilities Commission of the State of Colorado, et al., 176 Colo. 457, 491 P.2d 582 (1971) (Telephone company not entitled to preliminary injunction); Mountain States Telephone and Telegraph Company vs. the Public Utilities Commission of the State of Colorado, 177 Colo. 332, 494 P.2d 76 (1972) (invalidity of telephone company request that trial court exercise equity jurisdiction of allowing higher rates pending final Public Utilities Commission determination); Mountain States Telephone and Telegraph Company vs. the Public Utilities Commission refusal to consider evidence that telephone customers suffered no excess charges during refund period is proper).

The procedural process by which public utility rates are established should be explained. Under current law, when a public utility desires to charge a new rate or rates, it files the same with this Commission, and the proposed new rate or rates are open for public inspection. Unless the Commission otherwise orders, no increase in any rate or rates may go into effect except after thirty (30) days' notice to the Commission and the customers of the utility involved.

If the thirty (30) day period after filing goes by without the Commission having taken any action to set the proposed new rate or rates for hearing, the new rate or rates automatically become effective by operation of law.\* However, the Commission has the power and authority to set the proposed new rate or rates for hearing, which, if done, automatically suspends the effective date of the proposed new rate or rates for a period of 120 days.\*\* The Commission has the further option of continuing the suspension of the proposed new rate or rates for an additional period of up to ninety (90) days for a total maximum of 210 days or approximately seven months. Thus, if the Commission has not, by order, permitted the proposed new rate or rates to become effective, or established new rates, after hearing, prior to the expiration of the maximum 210 day period, the proposed new rate or rates go into effect by operation of law and remain effective until such time thereafter as the Commission establishes the new rates in the docket.

As indicated above, under "History of Proceedings", the decision of this Commission entered on June 21, 1974, to set for hearing the proposed electric and gas tariffs filed by Public Service Company had the effect of suspending their effective date until October 24, 1974, or until further order of the Commission. The decision herein is the Order which effectively establishes electric and gas rates for Public Service Company.

In simplest terms, the Commission must determine and establish what are just and reasonable rates. In order to answer this question, the Commission must answer two other questions, namely, what are the reasonable revenue requirements of the utility involved so that it may perform its service, and how are the reasonable revenues to be raised from its ratepayers. In other words, the Commission must determine a "revenue requirement" and the "spread of the rates" to meet the revenue requirements. To accomplish its task, in these regards, it must exercise a considerable degree of judgment and, to the best of its ability, be as fair as possible to the variegated parties and positions that inevitably present themselves in any major rate case. The rate-making function involves, in other words, the making of "pragmatic adjustments". The Hope case, supra, at page 602. No one claims that the task is easy, but, on the other hand, it is not a task impossible of attainment.

IV.

#### THE TEST PERIOD

In each rate proceeding, it is necessary to select a test period and then adjust the operating results of the test period for known changes

\*Under CRS 115-3-4, most fixed utilities file rates on thirty (30) day notice; however, thirty (30) days is a minimum notice period, unless otherwise ordered by the Commission. A utility may select a longer notice period. In any event, if the Commission elects to set the proposed rate or rates for hearing, it must do so before the proposed effective date.

\*\*CRS 115-6-11

in revenue and expense levels so that the adjusted operating results of the test period will be representative of the future, and thereby afford a reasonable basis upon which to predicate rates which will be effective during a future period.

In this case, the test year proposed by Public Service Company and used by the Commission Staff and all intervenors was the 12-month period commencing April 1, 1973, and ending March 31, 1974. The Commission finds that the 12-month period April 1, 1973, to March 31, 1974, is appropriate to constitute a representative year and such will be the test period.

٧.

#### RATE BASE

Public Service Company used a year-end rate base as of March 31, 1974, for both its electric and gas departments. Public Service Company's year-end rate base for its electric department totaled \$791,613,321 which consisted of the following components:

1.	Utility Plant in Service	\$ 847,287,524
2.	Utility Plant Held for Future Use	757,786
3.	Construction Work in Progress	128,188,847
4.	Common Utility Plant in Service Allocated	20,118,609
5.	Prepayments	1,333,897
6.	Utility Materials & Supplies	21,684,541
7.	Cash Working Capital Requirements	None
8.	Compensating Bank Balances Allocated	4,021,750
9.	Customer Advances for Construction	\$ (825,354)
10.	Gross Original Cost Rate Base	\$1,022,567,600
11.	Reserve for Depreciation & Amortization	(196,207,919)
12.	Rate Base Allocated to FPC Jurisdictional Sales	(34,746,360)
13.	Net Original Cost Rate Base	\$ 791,613,321
	(Public Service Company Exhibit No.	38, page 1 of 5)

Witness Merrell of the Commission Staff submitted a year-end rate base of \$787,760,677, which was \$3,852,644 less than Public Service Company's year-end rate base for its electric department. The difference is accounted for by Witness Merrell's removal of \$4,021,750 of compensating bank balances reduced by an FPC jurisdictional sales factor of \$169,106 (Staff Exhibit No. 1, page 4 of 6).

With respect to its gas department, Public Service Company used a year-end rate base of \$157,147,636 consisting of the following:

1. Utility Plant in Service	\$195,944,922
2. Utility Plant Held for Future Use	112,627
3. Construction Work in Progress	7,254,030
4. Common Utility Plant in Service Allocated	12,398,942
5. Prepayments	255,226
6. Utility Materials and Supplies	2,966,046
7. Cash Working Capital Requirements*	2,351,551
8. Compensating Bank Balances Allocated	869,474
9. Customer Advances for Construction	(1,333,727)
10. Gross Original Cost Rate Base	220,819,091
11. Reserve for Depreciation and Amortization	(63,673,416)
12. Net Original Cost Rate Base	\$157,145,675
(Public Service Company Exhibit No. 3	8, Page 2 of 5)

Witness Merrell of the Commission Staff submitted a year-end rate base for Public Service Company's gas department of \$516,278,162. The \$869,474 difference is accounted for by Witness Merrell's removal of compensating bank balances (Staff Exhibit No. 1, page 5 of 6). (The FPC jurisdictional sales factor applied for electric sales is inapplicable with respect to gas sales.)

Public Service Company's combined electric and gas department rate base for the year ending March 31, 1974, was \$948,760,957 (Public Service Company Exhibit No. 38, page 3 or 5), whereas Witness Merrell's was \$944,038,839 (Staff Exhibit No. 1, page 6 of 6). We find that the combined rate base for the electric and gas departments of Public Service Company is \$948,758,996 for the year ending March 31, 1974, consisting of the following:

1.	Utility Plant in Service	\$1,043,232,446
2.	Utility Plant Held for Future Use	870,413
3.	Construction Work in Progress	135,442,877
4.	Common Utility Plant in Service Allocated	32,517,551
5.	Prepayments	1,589,123
6.	Utility Materials and Supplies	24,650,587
7.	Cash Working Capital Requirements*	2,351,551

\*\$2,353,512 ( The Company's figure ) reduced by \$1,961 Staff adjustment:

Decrease in O&M expenses (\$7,117) x 12.50%) = (\$890.00)

Increase in Federal income tax \$3,245 x (33.0%) = (\$1,071)

(\$1,961)

(Staff Exhibit No. 2, page 4 of 5)

8. Compensating Bank Balances Allocated 4,8

4,891,224

9. Customer Advances for Construction

(2,159,081)

10. Gross Original Cost Rate Base

\$1,243,388,652

11. Reserve for Depreciation & Amortization

(259,881,335)

12. Rate Base Allocated to FPC Jurisdictional Sales

(34,746,360)

13. Net Original Cost Rate Base

\$ 948,758,996

In finding a combined year-end rate base of \$948,758,996, we have included Public Service Company's compensating bank balances, but have adopted Witness Richards' \$1,961 reduction adjustment from Public Service Company's working capital requirement which results from amortizing rate case expenses of the gas department over a two-year period rather than a one-year period as proposed by Public Service Company (Staff Exhibit No. 2, page 4 of 5; Volume X, page 56).

For those familiar with past Commission policy, it will be noted that today we have departed from past Commission policy in two significant respects, that is, the adoption of a year-end rather than an average rate base, and the inclusion of compensating bank balances in rate base. It is, of course, true that there is no unanimity of opinion among regulatory bodies concerning these two matters. Although there is no universally accepted preference on either of these matters, we find that certain economic conditions exist at this time which render the use of a year-end rate base and the inclusion of compensating bank balances therein as being more reasonable.

With respect to year-end rate base, the economic conditions of attrition, inflation, and growth lead us to conclude that it should be adopted.

Attrition properly may be described as the failure of a utility, because of inflation, growth or regulatory lag, to earn its previously authorized rate of return on rate base or previously authorized rate of return on common equity. This Commission, in Decision No. 82411 (February 1973), found that a 7.5% return on rate base was a fair rate of return for Public Service Company, and that a fair rate of return for the gas department only was found to be 7.7%. In fact, for the test year as herein used, Public Service Company earned 7.16% on its electric rate base and 6.7% on its gas rate base which produced an overall rate of return of 7.09% which is approximately four-tenths of 1% below the rate of return last authorized by this Commission (Public Service Company Exhibit No. 38, pages 1-3 of 5).

In the same Commission decision, as above set forth, this Commission found that a rate of return on common equity was 12.5 to 13.2%. However, during the test year, as used herein, Public Service Company earned a rate of return on equity of only 10.6% and, if the item of allowance for funds during construction (AFDC) is excluded, the rate of return on average common equity during the test year was only 8.4%, which is another indication of serious attrition (Public Service Company Exhibit No. 14, page 1 of 1; Volume II, pages 5-6).

Another major factor which persuades us to adopt a year-end rate base, is the factor of inflation which affects almost everybody. The price rises in materials that Public Service Company has had to buy have increased materially in the last five years. For example, a No. 2 aluminum steel core conductor has increased from  $2\frac{1}{2}\phi$  per foot to 5.4¢ per foot during the fiveyear period, for an increase of 116%. A 40-foot wood pole has increased in

cost from \$43.55 to \$106.95, or a 145.58% increase. Other costs have not risen so sharply. For example, a residential gas meter has increased in cost from \$25.24 to \$28.08, or an 11.25% rise. (Public Service Company Exhibit No. 6, pages 1-2 of 2). It is also true that the cost of labor per kilowatt hour has risen about 10% and the cost of labor per thousand cubic foot has risen about 35% in the last five-year period (Public Service Company Exhibit No. 3, pages 1-2 of 2).

An additional important factor in adopting a year-end rate base is growth. When a utility is growing, that is, adding to its capital plant, attrition occurs as a matter of fact, other things being equal. This is because the rate base during the period when new rates are in effect will This is so be greater than the test year rate base (whether average or year-end). Since the test year concept of setting rates for the future assumes that the proper matching of test year rate base and revenues will continue into the future, it is obvious that if the future rate base is, in fact, larger than the test year rate base, and future revenues do not advance significantly beyond test year revenues (adjusted, of course, for any rate increase) then attrition will result. A simple illustration will make this clear. Assume that a utility has a test year rate base of \$100 and test year net operating revenues of \$8.50 (pursuant to newly authorized rates), and that the regulatory body has authorized a 8.5% return on rate base. Assume further that in the future when the new rates are in effect, the net operating revenues of the Company are \$8.50, but that its rate base has in fact increased to \$115. In such a situation the return on rate base would be 7.3% rather than 8.5%, representing an attrition in its rate of return on rate base. We find that a year-end rate base is a more up-to-date reflection of the actual rate base of Public Service Conduring the period in which the new rates will be in effect.

The record in this proceeding indicates that the rate base of Public Service Company will grow significantly. Its total electric construction for 1974 is estimated to be \$145,787,000; in 1975 - \$162,974,000; in 1976 - \$205,261,000; in 1977 - \$255,538,000 and in 1978 - \$225,205,000. Public Service Company's estimates for its gas department construction are \$33,607,000 for 1974; \$28,415,000 for 1975; \$21,040,000 for 1976; \$21,907,000 for 1977 and \$24,234,000 for 1978 (Volume X - page 6).

Accordingly, we find and conclude that the three-fold factors of attrition, inflation and growth more than justify, and indeed mandate, the use of a year-end rate base in this proceeding.

The second change in Commission policy with respect to rate base is the inclusion of compensating bank balances in the rate base. We recognize that inclusion or exclusion of compensating bank balances in rate base is a matter upon which various regulatory commissions have differing views. In the past, this Commission has excluded them, but we also recognize precedent for inclusion. See, for example, Re Michigan Gas Utilities Co., 81 PUR 2d 27, 33 (1969); Re Long Island Lighting Co., 90 PUR 3d 93, 105-106 (1971).

Compensating bank balances are those funds which a bank requires that a utility maintain on deposit for the purpose of assuring the availability of short-term credit. Normally, the ratio is one to 10, that is, for every dollar of compensating bank balances on deposit, the utility will have a line of credit of \$10. The compensating bank balances on deposit are not a savings account and do not earn interest; rather, they are analogous to a minimum balance checking account in which service charges may be eliminated or reduced. There is no dispute of the fact that compensating bank balances are a true economic cost to the utility inasmuch as it does not earn interest on the money on deposit. The advantage of having compensating bank balances is that it enables a utility to borrow up to its line

of credit at the so-called prime rate, or enables the utility to use a compensating bank balance as a backup for commercial paper sales (Volume I, pages 91-92; Volume II, pages 32-33). Thus, compensating bank balances are, economically, a permanent investment in today's economic world, and are, like materials and supplies, necessary for the effective operation of the utility's business (Volume I, page 91). As a permanent investment, therefore, compensating bank balances are a proper item of rate base.

In summary, we find that a year-end rate base of \$948,758,996, which includes Public Service Company's compensating bank balances, is proper.

#### RATE OF RETURN

#### Capital Structure

We find and adopt for purposes of this proceeding the following capital structure of Public Service Company:

	\$	%
Reserves and Deferred Taxes	\$ 9,394,574	1.05
Long-Term Debt	470,437,924	52.45
Preferred Stock	135,000,000	15.05
Common Equity	282,060,310	31.45
	\$896,892,808	100.00

Reserves and deferred taxes have an appropriate place in the capital structure and the cost therein of that proportion of the total capital contributed by reserves and deferred taxes is zero. Long-term debt, as indicated above, comprises 52.45% of the total capitalization. The annual imbedded cost of that debt is 5.76%. The percentage cost of imbedded long-term debt is 3.02% (.5245 X .0576 equals 3.02). The percentage cost of preferred stock is .88% (.1505 X .0584 equals .88). These capital costs are readily ascertainable inasmuch as they are contractual in nature (Staff Exhibit No. 3, page 2 of 2).

Before discussing what a fair and reasonable return on common equity is, it is appropriate to remark that Public Service Company is in the lower range of the 110 major gas and electric utilities in the nation with respect to the proportion that its common equity bears to the total capital structure of the Company. As of December 31, 1973, only eleven of these major gas and electric utilities had a smaller percentage of equity in their respective capital structures than did Public Service Company (Public Service Company Exhibit No. 52).

As our Supreme Court stated in <u>Mountain States Telephone and Telegraph</u> Company vs. the <u>Public Utilities Commission</u>,513 P 2d 721, 727:

"methods of raising capital should be left to the discretion of management unless there is a substantial showing that rate payers are being prejudiced materially by the managerial options in the area of capital financing."

This is, of course, but another way of saying that the capital structure of a company is a matter for management discretion absent a showing of material prejudice. No showing has been made in this proceeding that the capital structure of Public Service Company has materially prejudiced the ratepayers, although some of the parties herein apparently believe that its capital structure should be tilted toward more debt vis-a-vis its common equity. On the contrary, it is clear to us that the thinness of Public Service Company's common equity ratio has reached a dangerous level, and any further weakening is likely to be harmful not only to itself, but to its ratepayers.

#### Cost of Equity

The problem of determining the cost of a utility's capital represented by common stock is a difficult and complex task, since the utility has no fixed contractual obligation to pay dividends to its common shareholders. To be sure, equity capital has a market cost in the sense that there is always a going rate of compensation which investors expect to receive for providing equity capital, but it is not a cost that is directly observable from the market or accounting data. Whereas a purchaser of senior securities acquires a right to a contractual return, a purchaser of common stock simply acquires a claim on the Company's future residual revenue after over-all costs, including the carrying cost of debt and preferred stock, have been met. This essentially venturesome claim is capitalized in the market price of the stock. Conceptually, then, the true cost of common stock is the discount rate equating the market price of the stock with a typical investor's estimate of the income stream, including a possible capital gain or loss, he might reasonably expect to receive as a shareholder.

A determination of a reasonable discount rate, adjusted as necessary for market pressure on new stock issues and underwriting costs, is implicit in every regulatory decision in which an allowance for a cost of equity capital is included as a component of the approved rate of return on a utility's rate base. Although theoretically, it might be said that there is no cost for utility capital raised by common stock since there is no contractual right of a common shareholder to receive any dividend return, it is patently obvious that no reasonable investor will entrust his capital funds to a utility, by purchasing common stock, unless he can expect to obtain a reasonable return on his investment.

On the basis of the record made in this proceeding, we find that a rate of return on Public Service Company's rate base of 8.62% and a rate of return of 15% to common equity is fair and reasonable, sufficient to attract equity capital in today's market, and commensurate with rates of return on investments and other enterprises having corresponding risks. Our finding in this regard is supported by several evidentiary approaches which were set forth in the hearings in this proceeding.

Eugene Meyer, Vice President of Kidder, Peabody and Company, whose background includes experience in the investment banking and securities brokerage business, testified generally about competition for the investment dollar. More specifically, he contended that the rising interest yields in the bond market necessitated higher yields in the equity markets inasmuch as equity investors demand a greater rate on their investments compared to the lower risk of bonds (Volume I, pages 45 and 46). The return to the investor in common stock is derived from the dividend he receives plus market appreciation which is compounded at the same rate at which the earnings per share of a particular enterprise grow. In the case of Public Service Company a 6.7% yield on book value (book value + \$17.80 per share) and a 5.8%-7.8% earnings per share growth rate would yield a total equity return in the range of 12.5%-14.5%. However, if the 5.8% and 7.8% are divided by 40% (a reasonable percentage of earnings to be retained in the business) the equity return range rises from 14.5% to 19.5% (Volume I, page 47).

Witness Grundy of the Commission Staff presented evidence with respect to rate of return on equity based on discounted cash flow. Mr. Grundy's approach was slightly different than that of Mr. Meyer. Mr. Grundy added the compounded annual earnings growth rate of Public Service Company to its current dividend yield to arrive at the bare cost rate of equity. By using a 10-year period of compounding (1964-1973) and the current dividend yield computed as of

March 31, 1974, the results are a bare cost rate of equity for the 10-year period of 13.27% and a bare cost of equity for a 5-year average period (1969-1973) of 11.92% (Staff Exhibit No. 3, page 1 of 2).

Witness Grundy proposed that a fair return on equity would be the bare cost of equity plus an adjustment that would permit the market price of Public Service Company's common stock to remain above its book value. Using bare cost of equity figures of 12.50% and 12.75% (which figures fall within the range of the bare cost of equity figures calculated at 11.92% and 13.27%), and multiplying the 12.50% and 12.75% by an adjustment figure of 113% and 116%, respectively, a fair rate of return on equity was calculated by Witness Grundy to fall between 14.13% and 14.79%. The adjustment figures of 113% and 116% represent, respectively, adjustments to account for financing and market pressure in the marketplace (Staff Exhibit No. 3, page 1 of 2; (Volume X, page 78).

Witness Garrison of the Commission Staff presented a third approach which properly might be described as the "interest coverage" approach. Mr. Garrison testified that earnings available for coverage compared to the total interest expense of the electric department resulted in a ratio of 2.53 to 1 and with respect to the gas department of 2.39 to 1. Mr. Garrison, who has a long time background in financial analysis, indicated that a 3.5 times coverage ratio was necessary for the electric department and a 3.52 times coverage ratio was necessary for the gas department. If the interest coverage ratio is below 1, a company cannot pay its interest. Indenture requirements, calculated on somewhat different basis, normally require that the interest coverage ratio be at least 2.5. The higher the interest coverage ratio the lesser the risk and the easier it is for such a company to sell debt, and also its common equity. Other things being equal, the interest coverage ratio of 3.0 is about the minimis that a company must have in order to induce investors to become either bondholders or stockholders. In fact, 3.2 is a more realistic figure. It is then necessary to upwardly adjust that figure for the factor of erosion which, in the dase of Public Service Company, has been rather sharp in recent years. For example, Public Service Company's interest coverage ratio has declined 11.06% in the 3-month period of the first quarter of 1974 and an additional 8.61% in the second quarter of 1974. Taking a 3.2 interest coverage ratio and upwardly adjusting it by a comparatively conservative 10% erosion factor, gives a 3.5 interest coverage ratio for the electric department.

Multiplying the total interest expense of \$22,703,607 by 3.5 results in a figure of \$79,462,624. After subtracting present available earnings from that sum, and making necessary tax factor adjustments, the total revenue increase required by the electric department using a 3.5 times interest ratio, is \$22,561,707. Using the same method for the gas department with an interest coverage ratio of 3.52 (due to increased risks of the gas department), a \$6,350,310 gas revenue increase would be required. The total revenue increase for both the gas and electric departments, as calculated by the interest coverage ratio deemed proper by Witness Garrison, amounts to \$28,912,017. Based upon the capitalization of the Company, which we have adopted, and the net operating earnings of of \$81,400,643 which is obtained in determining the revenue increase of \$28,912,017, Public Service Company would realize a rate of return on its year-end rate base of 8.62% and the cost of common equity would be 15.01% (Staff Exhibit No. 4, page 4 of 4; Volume X, pages 89-104).

In summary, approaching equity return from the point of view of competition for capital funds, discounted cash flow, and Witness Garrison's interest coverage ratio concept, there is a convergence to support our finding that a rate of return on rate base of 8.62% and a rate of return on common equity of 15% is adequate and reasonable for Public Service Company.

#### VII.

#### REVENUE REQUIREMENT

Based upon a year-end adjusted rate base of \$948,758,996, and a 8.62 rate of return on said rate base, we find the total net operating earnings of the company to be \$81,783,025. The earnings deficiencies, based on the test year, are as follows:

	<u>Electric</u>	Gas	<u>Total</u>
Required Net Operating Earnings	\$67,922,776	\$13,860,249	\$81,783,025
Net Operating Earnings for the Test Year	\$56,738,745	\$10,587,056	\$67,325,801
Indicated Earnings Deficiency	\$11,184,031	\$ 3,273,193	\$14,457,224

In order to produce \$1.00 of net operating earnings, a gross revenue increase of \$2.065393 for electric and \$2.015055 for gas is required because of additional income and franchise taxes. Accordingly, gross increases of \$23,099,419 in retail electric revenues and \$6,595,664 in gas revenues are required to compensate for the electric earnings deficiency of \$11,184,031 and the gas deficiency of \$3,273,193, respectively. Thus, the total gross revenue requirement increase for both gas and electric is \$29,695,083.

We find the test year expenses of Public Service Company were reasonable and necessary to the operation of the Company. The Company made an out-of-period adjustment for slightly over \$4,000,000 of wage increases which became effective in June of 1974. It is true that in the past this Commission has looked with disfavor to out-of-period wage adjustments to test year operating expenses. In view of the continuing rise of the cost of living, it would be folly to assume that a utility could avoid increased compensation for its workers and at the same time retain high quality service to its customers. In any event, we are persuaded that the case of Mountain States Telephone and Telegraph Company vs. Public Utilities Commission, 513 P 2d 721 (1973), compels us to take into account out-of-period wage and salary increases which have been contracted for and will take effect after the test year. Our Colorado Supreme Court has said, 513 P 2d at 724:

"...(2.3) The relationship between costs, investment, and revenue in the historic test year is generally a constant and reliable factor upon which a regulatory agency can make calculations which formulate the basis for fair and reasonable rates to be charged. These calculations obviously must take into consideration in-period adjustments which involve known changes occurring during the test period which affect the relationship factor. Out-of-period adjustments must be also utilized for the same purpose. An out-of-period adjustment involves a change which has occurred or will occur, or is expected to occur after the close of the test year. An increase in the public utility taxes effective after the test year is a good example of such

If we agreed with Public Service Company that its proposed gas and electric increases should be uniform, the Commission could order Public Service Company to file new gas rates which would be 86.8% of those proposed (\$6,595,664 divided by \$7,598,000). Likewise, the Commission also could order Public Service Company to file electric rates which would be 83.2% of those proposed (\$23,099,419 divided by \$27,754,000).

#### Gas Rates

In our judgment, there should be a slight variation in the percentage increases to gas customers. The percentage increase for residential gas customers should be 6.11%; 6.34% for industrial and interruptible customers; and 6.75% for commercial customers. In this way the average cost per thousand cubic feet (Mcf) among these three principal classes of service will be narrowed.

Generally speaking, hardly anyone relishes the prospect of increased gas and electric rates. However, to ignore economic reality today is to invite economic misery tomorrow. It is natural, of course, for a public utility and its stockholders to look with favor upon rate increases which will enhance the financial health of the enterprise. It is significant, however, to note that representatives of the Home-builders' Association testified for the need of providing Public Service Company with the financial capability to insure the reliability of the future supply of energy to meet the needs of metropolitan Denver. Testimony by a number of homebuilders set forth the graphic relationship between the availability of natural gas and the health of the homebuilding industry, which industry, in the Metropolitan Denver area, is estimated to affect 105,000 persons (Volume VIII, pages 76-78). In addition to the homebuilders, a representative of the Denver Area Labor Federation testified, on its behalf, in favor of rate relief for Public Service Company to enable it to operate, expand, and grow. The Denver Area Labor Federation -- the central city body of the AFL-CIO -- has affiliates whose members total approximately 50,000 persons in the Denver metropolitan area and it was indicated that this was the first time that the Denver Area Labor Federation had endorsed a rate increase by a public utility (Volume X, pages 41-43). In addition, Local 711's International Brotherhood of Electrical Workers also endorsed the rate request for Public Service Company in view of the increasing costs incurred by the Company and the necessity for the Company to remain financially stable. If financial stability were not maintained, labor problems would loom on the horizon (Volume VIII, pages 2-4).

Finally, we recognize that even with the rate increases approved today, the percentage of effective buying income devoted to paying residential gas and electric utility bills will be less than it was from 1967 to 1970, and amounts to approximately 2.3% of effective buying income (Public Service Company Exhibit No. 18, page 101).

#### Gas Adjustment Clause

Public Service Company, in this proceeding, seeks to implement a "Gas Cost Adjustment" tariff which is set forth in filed Original Sheets No. 133, 133A, 133B and 133C. In common parlance such a tariff is generally known as a purchased gas adjustment (PGA) tariff or clause. As filed, Public Service Company's PGA clause proposes automatically, on October 1 of each year, to increase rates to adjust for the preceding annual unrecovered purchased gas cost expense, or more often than annually, if deemed necessary. Public Service Company's proposed PGA

clause also proposes to adjust amounts at times other than at the annual adjustment to coincide with changes in rates to it by its pipeline suppliers when increases or decreases equate to at least one mill (\$0.001) per thousand cubic feet. As a result of the frequency in automatic rate increases of the Company's pipeline suppliers which has shown an upward trend in recent years, (Volume II, pages 108-112), we find that the inclusion of an appropriate PGA clause is warranted to avoid slippage in increased gas costs which the Company is obligated to pay and to recover. We agree with Witness Teall that in order to clarify the operation of the PGA clause, the words "at least" should be deleted from paragraph 1. under the section heading "Frequency of Change," which appears on Original Sheet NO. 133, and that Sheet No. 133A should add the following section:

# "INFORMATION TO BE FILED WITH PUBLIC UTILITIES COMMISSION:

With each filing pursuant to paragraph 1. or paragraph 2. under 'Frequency of Change' above, the Company shall file in addition to the information delineated in said paragraphs 1. and 2., such information as will set forth proof of the Company's increased or decreased costs incurred from its suppliers, together with such other supporting data or information as the Commission may request from the Company."

With this type of a PGA tariff, slippage will be avoided, but at the same time this Commission will be fully apprised of the pertinent information relative to all gas cost increases which trigger operation of the Purchased Gas Adjustment clause.

# <u>Electric - General</u>

The electric rate increase as proposed by Public Service Company of approximately 15.6% would be applied on a uniform basis to all blocks of all rates and to all classes of service. Such a proposal, however, would not be consistent with its cost-of-service study which discloses that past inequities would continue if applied in such manner. It should be noted that the cost-of-service study does not take into account such factors as time of day when a consumer's load occurs, value of service and character of load.

We believe that rates should be applied by class and that residential rates should be restructured to increase the minimum, but provide a smaller increase for the lower than average use residential customer. At the same time, we have continued the trend toward flattening the rates. We therefore, find and conclude that the \$23,099,419 in electric revenues based on the test year, which we have stated should be allowed, may properly be derived by restructuring the residential rates to result in an overall 11.9% increase and by applying various percentage increases to rates for other classes, with the exceptions of water heating and area lighting. As for water heating, it should be noted that this Commission, by Decision No. 79350, in Investigation and Suspension Docket No. 706, determined that the water heating rate should be the same as the tail end block of residential. With the tail end block of residential set at \$0.0175 per kwh, and when applied to water heating, now \$0.0146, this will result in a 19.9% increase for water heating. The increase for area lighting would be 12.0%.

By applying various percentage increases to groups other than the residential, the following increases will occur:

General Commercial Lighting Service (GCL) Sheets 120-122 Small Lighting and Power Service (SLP) Sheets 123-124	11.0% 12.0%
General Lighting and Power Service (SLP) Sheet 125	14.0%
Commercial Electric Water Heating Service (CWH) Sheet 126	19.9%
Commercial Outdoor Area Lighting Service (CAL) Sheets 128-129	12.0%
General Secondary Power Service (GSP) Sheets 140-142	15.6%
General Primary Power Service (GPP) Sheet 143	15.6%
Special Primary Power Service (SPP) Sheet 147	13.0%
Metal Mining and Metal Extracting Service (MMP) Sheet 146	13.0%
Irrigation on Power Service (IP) Sheets 144-145	15.6%
Special Contracts Sheets 160-172	15.6%
Street Lighting Sheets 201-252	13.0%
Other Uses Sheets 253-278	13.0%

# Electric - Lifeline

Today, the Commission finds and adopts, as being in the public interest and consistent with the Public Utilities Law, the concept of "lifeline" pricing for minimum electric service. The term "lifeline" has been used with respect to minimum telephone service in rate cases in other jurisdictions. The term also may be appropriately used with respect to minimum electric service. It should be recognized at the outset that as we use the term, "lifeline" service refers to level of use and not the economic situation of the user. Thus, a minimum user, regardless of economic status, will be entitled to the lifeline rate which we establish today. We recognize, of course, that in fact many minimum users are likely to be low-income customers whose electrical needs are not large and that the advantage of lifeline pricing will accrue, generally, to this class of customers.

Rising costs is one of the reasons necessitating a rate increase. In turn, new plant and equipment to meet additional demand must be financed at today's costs rather than on the basis of historical costs. Although we are not adopting a theory of incremental costing and pricing, we do believe that it is reasonable that minimum users (who place little or no demand upon the utility system for additional plant) are equitably entitled to a lesser percentage rate increase vis-avis those new or old customers whose increased demands require increasingly greater amounts of capital construction. Stated another way, we believe the percentage increases for various users should reflect, at least in part, the relative demands upon the system as a whole.

In this proceeding, so-called "lifeline" proposals were submitted by Staff Witnesses Christolear and Hager, and Public Service Company Witness Ranniger. Witnesses Christolear and Hager proposed that the rate in the first two blocks, (20 kwh per month, and 60 kwh per month) be maintained at the current level, i.e., no increase at all be assigned to those two first blocks. All other residential blocks would be increased 15.6%\* (Volume X, page 126 and page 144).

<sup>\*</sup>Technically it was proposed that the first block of the R-1 rate be rounded upward from 97.5¢ to \$1.

Public Service Company Witness Ranniger presented a "soup bowl" alternative for "lifeline" service. That is, at 45 kwh per month the proposed increase would be 15.6%; at 80 kwh the increase would be 2.5%; the increase would rise to 5.5% at 100 kwh per month; to 13.91% at 200 kwh per month; 15.6% at 300 kwh per month; to 15.8% for 411 kwh per month (411 kwh = average monthly usage) and to 16% at 500 kwh, at which point the curve would flatten through the tail end block which would receive a 17.9% increase.

We do not accept the proposal of Staff Witnesses Christolear and Hager for no increases through 80 kwh per month blocks. Although the evidence is not strictly clear, it seems reasonably certain that a \$1 minimum rate does not, in fact, recover the non-energy front end and fixed costs (sometimes lumped together and known as "customer" costs), let alone the energy costs (Volume X, page 127; Volume XI, page 25). Nor do we accept the "soup bowl" curve proposed alternatively by Public Service Company Witness Ranniger. On balance, we have adopted an approach in between the proposal submitted by Witnesses Christolear and Hager and that proposed by Public Service Company. Accordingly, we have increased the minimum monthly charge for residential service for R-1, R-2, UR-1 and UR-2 rates but have also increased the energy in the minimum block for these rates from 20 to 30 kwh. We believe a low user properly might be considered one who uses approximately 100 kwh per month. In restructuring residential rates, we have established a rate for 100 kwh at \$3.95 per month, or a 9.92% increase; for 200 kwh at \$6.67 per month for a 10.0% increase; and for 1,000 kwh per month at \$28.43 or a 12.55% increase. The average user is one who consumes approximately 411 kwh per month at a rate of \$12.41 per month or an increase of 11.6%. These rates are applicable only to the R-1 rate areas which apply generally in the metropolitan areas of the state. For all other rate areas, a similar percentage of restructuring rates is to be applied, with a tail end block for rates including water heating set at \$0.0175 per kwh.

# Electric - Elimination of "All Electric" Residential

Under the new rates which we approve today, the "all electric" residential rates RH and URH are eliminated and customers heretofore served thereunder, will be billed pursuant to the appropriate R-1, R-2 and R-3 rates for general overhead service and the UR-1, UR-2 and UR-3 rates for underground service, except that the "all electric" residential customer will have a minimum monthly bill based on 200 kwh usage. The 1973 average use per customer of general "all electric" service RH was 1,897 kwh per month (Public Service Company Exhibit No. 44, page 1 of 2). The increased rates for this average use will range between 27.8 to 35.6% for usage under the new R-1, R-2 or R-3 rates. In 1973 the average use per customer of "all electric" underground service - URH was 2,908 kwh per month (Public Service Company Exhibit No. 44, page 1 of 2). For 2,908 kwh usage per month the "all electric" underground served customers will receive an increase in their rates ranging from 22.7 to 28.2%. Approximately 2,500 customers will be affected by the elimination of the "all electric" rates (Staff Exhibit No. 6, page 3 of 3). It has been generally recognized that in the past

"an adjustment. Wages and salary increases which have been contracted for and which will take effect after the test year must also be analyzed in the process of calculations. Such wage and salary increases may not exceed to any large extent the usual consequent increase in the productivity of the employers. If they do, which is generally the case in periods of uncontrolled inflation, then such out-of-period adjustment must be reckoned with in the rate fixing procedure. These are matters which must of necessity be of substantial concern to a rate fixing regulatory agency of the government when it considers all the evidence and all the factors available to it in a rate case..."

The Company has complied with this Commission's policy of excluding donations and contributions from its test year expenses.

One other category of expense merits comment. Some consumers, understandably, find advertising by a utility which has a monopoly to be anomalous. We agree that promotional advertising by a utility is inconsistent with the theory of regulated monopoly insofar as such advertising expenses would be charged to the ratepayer rather than being an expense borne by the owners of the utility. Test year mass media advertising expense incurred by Public Service Company was \$799,862 (Staff Exhibit No. 2, page 5 of 5). None of this advertising expense was promotional in nature. It is specifically noted that \$15,990 which was contributed to the electric company advertising program was not included as an operating expense by the Company. Public Service Company's advertising categories are: Wise Use of Energy, Insulation, Cooking Schools and Service, Safety, Energy Supply, Cost of Service, Environmental, Heritage and Historical, Employee Activities and Community Service, and Seasonal. We find all of these categories of advertising expense to be proper and we note that the per customer cost of said informational advertising amounts to 6.4¢ per month per electric customer and 5.8¢ per month per gas customer (Volume X, pages 64-68).

#### VIII

# RATE DESIGN AND SPREAD OF THE RATES

Having determined that Public Service Company requires a total gross increase in its revenues of \$29,695,083, (\$23,099,419 for electric and \$6,595,664 for gas) it is necessary to spread the revenue requirement among its ratepayers.

Public Service Company, in its Advice Letter No. 190 - Gas, proposed a 7.3% across-the-board gas rate increase for all of its classes of customers which would increase its revenues approximately \$7,598,000 annually on the basis of the test year. In Advice Letter No. 643 - Electric, Public Service Company proposed a 15.6% across-the-board electric rate increase for all of its classes of customers which would increase its revenues approximately \$27,754,000 annually on the basis of the test year. Thus, the Company's proposed combined gas and electric increase amounts to \$35,352,000.

a number of electric utilities, including Public Service Company, adopted so-called "all electric" rates which, when compared to other residential electric rates, gave a price preference to those customers who agreed to use electricity exclusively for all space heating and applicance requirements. The preferential "all electric" rate was basically promotional, and, although it may have been justified in the past, in our view it is no longer appropriate or justified in an era of energy shortages. In our judgment were the "all electric" rates retained, coupled with shortages of natural gas, the incentive to convert to and construct "all electric" homes will be strong, thus placing increasing pressure on our electrical energy supplies in the future. It should also be recognized that there is no evidence in this record, to justify a lower rate for "all electric" service based upon cost-of-service studies, load factor or other factors. In summary, we cannot look with favor upon any special rate which encourages the use, rather than the conservation of energy.

# Electric - Special Contracts

Although Staff Witness Hager proposed 20% increase for special contract customers, we find and agree that Public Service Company's proposed rate increase of 15.6% for this group of customers is reasonable and appropriate.

# MOTION FOR ATTORNEYS FEES

On September 16, 1974, the Colorado Association of School Boards (CASB) filed a motion that the Commission enter an order awarding attorneys' fees to it in the amount of \$500.00. In support of its motion, CASB states that this Commission has the power and authority to allow attorneys' fees to protestants and cites Mountain States Telephone and Telegraph Company vs. Public Utilities Commission, 502 P 2d 945 (1972); Miller Bros. Inc., vs. Fublic Utilities Commission, 3 Colorado Lawyer 621 (Colo., 1974) and Colorado Attorney General's Opinion No. 74-0035 dated September 3, 1974, in support of the Commission's power and authority. It should be noted that the Attorney General's Opinion, supra, relates solely to the power and authority of this Commission to award fees and is completely silent as to what protestants, if any, are entitled to such fees. The awarding of attorneys' fees is a matter within the discretionary purview of the Commission.

We note that on its face CASB's motion sets forth no factual grounds whatever in support of its motion, and is, therefore, defective on its face. Thus, we are not advised, with any supporting detail, how much time CASB's attorney spent in preparation and hearings; why CASB is entitled to have attorneys' fees awarded to it which would be assessed against the general body of ratepayers; what results, if any, were directly attributable to CASB's participation in this proceeding; and how any result achieved, if any, benefits the general body of ratepayers rather than the particularized interests of CASB itself. In view of the clear lack of any factual justification for the awarding of attorneys' fees to CASB, the motion will be denied. The Commission also wishes to state that the power and authority to award attorneys' fees, in any event, should be exercised in the public interest with the utmost care, caution, and consideration, as any attorneys' fees awarded would necessarily have to be assessed as an operating expense of the utility whose rate increase has been protested as such. Any assessed award will have to be paid for by the general body of ratepayers of the utility and, accordingly, our exercise of the power, if done at all, must be with the public interest first and foremost in mind.

We note that no intervenor in this proceeding, other than CASB, has filed any motion for attorneys' fees.

χ

# SUMMARY OF FINDINGS OF FACT

- 1. The proper test period in this proceeding is April 1, 1973 to March 31, 1974.
- 2. Public Service Company's combined gas and electric rate base for the year ending March 31, 1974, is \$948,758,996.
- 3. The current capital structure of Public Service Company is not unreasonable.
- 4. A fair and reasonable return on Public Service Company's combined gas and electric rate base is 8.62%.
- 5. A fair rate of return to common equity of 15% is fair and reasonable, sufficient to attract equity capital in today's market, and commensurate with rates of return on investments in other industries having corresponding risks.

- 6. A total gross increase of retail electric revenues required is \$23,099,419.
  - 7. The total gross increase of gas revenues required is \$6,595,664.
- 8. To obtain increased gas revenues of \$6,595,664, rates for residential customers should be increased 6.11%; industry and interruptible gas customers should be increased 6.34%; and commercial customers should be increased 6.75%.
- 9. Public Service Company's "Gas Cost Adjustment" tariff, as clarified to provide in paragraph 1 thereof ("Frequency of Change") to operate only on October 1 of each year, and to provide for the submission of supporting data or information to the Commission, is reasonable, and should be approved.
- 10. To obtain an additional \$23,099,419 in electric revenues, residential rates should be restructured to result in an overall 11.9% increase with specific percentage increases by classes, as delineated more specifically above under the section headed "Rate Design and Spread of the Rates".
- 11. A "lifeline" rate for minimum electric service should be established to provide a 9.92% increase in the first 100 kilowatt hour per month block in the R-1 rate zone.
- 12. The "all electric" residential rate should be abolished and the rate structure for "all electric" homes should be the same as for other electrical usage.
- 13. Golorado Association of School Boards did not purport to, and in fact does not, represent the general body of ratepayers of Public Service and its participation in the proceeding herein had no material effect upon the decision rendered today.

# CONCLUSIONS ON FINDINGS OF FACT

Based upon all the evidence of record in this proceeding, the Commission concludes that:

- 1. The existing gas and retail electric rates for Public Service Company do not, and will not, in the foreseeable future, produce a fair and reasonable rate of return to Public Service Company.
- 2. Such rates presently in effect are not, in the aggregate, just and reasonable or adequate, and, based upon the test year ending March 31, 1974, the overall revenue deficiency for Public Service Company is \$29,695,083.
- 3. Public Service Company should be authorized to file new gas and electric rates and tariffs that would, on the basis of the test year conditions, produce additional revenues equivalent to the revenue deficiencies stated above, spread among its ratepayers in the manner set forth above under "Rate Design and Spread of the Rates".
  - 4. The rates and tariffs, as ordered herein, are just and reasonable.
  - 5. A Purchase Gas Adjustment clause is reasonable and proper.
- 6...The Colorado Association of School Board's Motion for attorneys fees should be denied.

An appropriate Order will be entered.

# ORDER

#### THE COMMISSION ORDERS THAT:

- 1. The gas tariff revisions accompanied by Advice Letter No. 190 Gas, filed by Public Service Company of Colorado, be, and hereby are, permanently suspended.
- 2. The electric tariff revisions accompanied by Advice Letter No. 643 Electric, filed by Public Service Company of Colorado, be, and hereby are, permanently suspended.
- 3. Public Service Company of Colorado be, and the same hereby is, ordered to file new gas rates to produce \$6,595,664 in increased revenues as more specifically set forth in Appendix B which is attached hereto, and made a part hereof.
- 4. Public Service Company of Colorado be, and the same hereby is, ordered to refile the following sheets which accompanied Advice Letter No. 190 Gas, to wit:

# Colo. PUC Sheet NumberTitle of SheetOriginal133BGas Cost AdjustmentOriginal133CGas Cost Adjustment

- 5. Public Service Company of Colorado be, and the same hereby is, ordered to refile Original Sheet No. 133, Gas Cost Adjustment, with the words "at least" deleted from paragraph 1. under "Frequency of Change".
- 6. Public Service Company of Colorado be, and the same hereby is, ordered to refile Original Sheet No. 133A, Gas Cost Adjustment, with the following added thereto:

#### "INFORMATION TO BE FILED WITH PUBLIC UTILITIES COMMISSION:

With each filing pursuant to paragraph 1. or paragraph 2. under 'Frequency of Change' above, the Company shall file, in addition to the information delineated in said paragraphs 1. and 2., such information as will set forth proof of the Company's increased or decreased costs incurred from its suppliers, together with such other supporting data or information as the Commission may request from the Company."

- 7. Public Service Company of Colorado be, and the same hereby is, ordered to file electric rates, as hereinafter ordered, to produce \$23,099,419 in increased revenues.
- 8. Public Service Company of Colorado be, and the same hereby is, ordered to refile the following electric tariff revisions originally filed by Advice Letter No. 643 Electric:

4th Revised 140	Schedule	GSP-1
3rd Revised 141	Schedule	GSP-2
3rd Revised 142	Schedule	GSP-3
4th Revised 143	Schedule	GPP
4th Revised 144	Schedule	IP-1
3rd Revised 145	Schedule	IP-2
4th Revised 160	Schedule	SCS-1
3rd Revised 161	Schedule	SCS-2
5th Revised 162	Schedule	SCS-3
3rd Revised 163	Schedule	SCS-4

Add Danisand	7.04	C = l = .1 T =	CCC F
4th Revised	104	Schedule	202-5
3rd Revised	165	Schedule	SCS-6
3rd Revised	166:	Schedule	SCS-7
3rd Revised	167	Schedule	SCS-8
3rd Revised	168	Schedule	SCS-9
4th Revised	169:	Schedule	SCS-10
3rd Revised	170	Schedule	SCS-11
3rd Revised	171	Schedule	SCS-12
3rd Revised	172	Schedule	SCS-13

- 9. Public Service Company of Colorado be, and the same hereby is, ordered to file new residential electric rates as more specifically described in Appendix C which is attached hereto and made a part hereof.
- 10. Public Service Company of Colorado be, and hereby is, ordered to file other new electric rates as more specifically set forth in Appendix D which is attached hereto and incorporated herein made a part hereof.
- 11. The rates and tariffs provided for in paragraphs 1 through 10. shall be filed by Public Service Company of Colorado on or before the 25th day after the effective date of this order, to become effective on not less than one (1) day's notice. Notice required hereby shall be given in the manner prescribed by CRS 1963, 115-3-4, as amended, with additional notice required only to the parties herein. The filing of all the new rates and tariffs provided for herein shall reflect the effective date of the various schedules and the authority for filing under this decision.
- 12. The Motion filed by the Colorado Association of School Boards be, and the same hereby is, denied.
- 13. All pending motions not previously ruled upon by the Commission or by the Order herein, be, and the same hereby are, denied.

This Order shall be effective forthwith.

DONE IN OPEN MEETING the 24th day of September, 1974.

THE PUBLIC UTILITIES COMMISSION OF THE STATE OF COLORADO

ommissioners

COMMISSIONER HENRY E. ZARLÉNGO ABSENT.

I&S Docket No. 868 Decision No. 85724 APPENDIX A Page 1 of 5

## PUBLIC SERVICE COMPANY EXHIBITS

- 1. Analysis of sources of construction funds.
- 2. A 2-page exhibit showing the comparison of growth in electric and gas operating revenues to operating expenses for each department.
- 3. A 2-page exhibit showing the trend of operating labor costs per kilowatt hour and per MCF compared to the trend in sales of electricity and natural gas.
- 4. An 8-page exhibit examining certain indicators of labor performance. The first 4 pages relate to the electric department and the last 4 pages to the gas department.
- 5. A 2-page exhibit showing, for the period 1969 through 1973, the cost of operating labor as a percent of total revenue.
- 6. A 2-page exhibit showing the prices of commonly used electric materials on page 1 and gas materials on page 2.
- 7. A 3-page exhibit showing the results of purchasing and holding 100 shares of PSC Common Stock from January 3, 1961 to June 28, 1974.
- 8. A tabulation of the Consumer Price Index, with various price comparisons from 1953 1974.
- 9. A tabulation showing the impact of prior Commission Decisions on Revenues of PSC.
- 10. A tabulation showing the Compensating Bank Balances of the Company and the resulting amount of short-term credit supported by those investments.
- 11. A tabulation showing the fee-line credit of PSC.
- 12. The pattern of short-term borrowing during the test period by PSC.
- 13. Determination of wage adjustment for twelve-month period ended March 31, 1974.
- 14. Reported return on Common equity and the return earned excluding AFDC for the year 1973 and company estimates of the return on Common Equity on both bases for each of the years 1974 through 1978 on a corporate basis.
- 15. On a consolidated basis the ratio of pre-tax earnings coverages of fixed charges for each of the years 1966 through 1973 and for the twelve-months ended March 31, 1974.
- 16. Statement of the Capital Structure of the Company at March 31, 1974.
- 17. Consists of 2 pages.
  First page shows the Consumers Price Index as a short dashed line, the Index for residential electric rates nationally as a long dashed line and PSC's residential rates, all from 1967 through 1973.
  Second page shows the relationship of PSC's residential natural gas rates based on the 1973 average of 154 CCF per month.

I&S Docket No. 868 Decision No. 85724 APPENDIX A Page 2 of 5

- 18. Chart showing the percentage of "Effective Buying Power Per Household" required to pay for gas and electric service.
- 19. A discounted cash flow analysis to determine what the fiar rate of return on Common Equity should be.
- 20. An analysis of the increases in embedded costs of debt at the times of rate cases since 1960 and a calculation of the cost of common equity based upon increased debt costs.
- 21. Analysis of new issue yields on Aa utility bonds and the yields that have been demanded by investors in PSC Common Stocks.
- 22: Compilation of recent events or "happenings" in utility financing to illustrate the difficulties presently being encountered in the market place.
- 23. Total construction requirements of the Investor-owned Electric Utility and Telephone Industries.
- 24. Internal generation of construction requirements of the Investor-owned Electric and Telephone Utilities Industries.
- 25. Assorted data from Moody's Investors Services regarding utilities securities.
- 26. Utilities whose bond ratings have been reduced by Moody's and/or Standard and Poor's since 1970.
- 27. Data concerning the direct offerings of electric utility common shares to the public since 1970.
- 28. Price performance of 51 electric utility stocks since the Con Edison dividend omission.
- 29. Flow of Funds Table describing the increases in the individual's financial assets in the U.S. economy since 1968.
- 30. Impact of inflation on individual income since 1967.
- 31. Assorted Data regarding Standard and Poor's averages of industrial and electric power company stocks and regarding Moody's electric power company average.
- 32. Certain measures of growth for Public Service Company of Colorado.
- 33. Additional data on electric utilities downgraded from AA/Aa to A by Standard and Poor's and/or Moody's in 1973 and 1974.
- 34. Available returns on various instruments since 1968.
- 35. An exhibit prepared by Reis & Chandler, Inc., entitled "Studies of Cost of Capital and Other Data Used in Determination of Fair Rate of Return," dated July, 1974.

I&S Docket No. 868 Decision No. 85724 APPENDIX A Page 3 of 5

- 36. A 9-page exhibit showing PSC's net operating earnings of the electric and gas departments for the 12 months ended March 31, 1974.
- 37. A 4-page exhibit setting forth financial statements for the total company for the 12 months ended March 31, 1974.

  Page 1 Statement of Income
  Page 2 Statement of Retained Earnings
  Pages 3 and 4 Balance Sheet.
- 38. A 5-page exhibit setting forth the Company's Net Original Cost Rate Base at March 31, 1974.
- 39. A 5-page exhibit setting forth various calculations. Entitled "Determination of Electric Department Earnings Requirement with a 9.10% Gas Department, 8.86% Electric Department, and 8.90% Combined Electric and Gas Departments Return.
- 40. "Proposed Electric Rates."
- 41. "Proposed Gas Rates."
- 42. "Calculation of Proposed Gas Rates."
- 43. A 2-page exhibit showing "Increase in Rate of Return vs. Rate of Return Under Conditions of a Uniform Increase in Rates," for the electric and gas departments.
- 44. A 2-page exhibit entitled "Average Monthly Revenue Increase" for the electric and gas departments.
- 45. A 2-page exhibit illustrating the method used to normalize gas sales, the change in operating revenues due to normalization and the corresponding change in the cost of purchased gas.
- 46. A 3-page exhibit showing the effect of the revenue adjustment resulting from the rates filed on May 24, 1974, the net operating earnings for the test year, and the resulting rates of return.
- 47. A 28-page exhibit entitled "Public Service Company of Colorado, Bank Line Commitments."
- 48. A summary of cost of service allocation studies for both the gas and electric departments for major customer classifications for the test year.
- 49. A 4-page exhibit detailing rates for wholesale service.
- 50. An alternate residential rate proposal for the electric department.
- 51. The dollar and cents effect at average uses for the various residential rates should the rates shown on PSC Exhibit No. 50 be adopted.
- 52. "Approximate Proportion of Common Stock Equity to Total Capitalization of Principal Electric Utilities at December 31, 1973."

I&S Docket No. 868 Decision No. 85724 APPENDIX A Page 4 of 5

# STAFF EXHIBITS

- 1. A 6-page exhibit developing a year-end and average year rate base for the Company.
- 2. A 5-page exhibit developing income statements for the test year, and showing mass media expense.
- A 2-page exhibit developing a fair return on equity, and a capitalization statement.
- 4. A 4-page exhibit developing the revenues of the Company's gas and electric departments using a coverage ratio approach.
- 5. A 4-page exhibit on spread of rates by staff.
- 6. A 2-page exhibit in respect to proposed electric revenues by staff.
- 7. A 2-page exhibit in respect to proposed gas revenues by staff.

#### ZARLENGO EXHIBITS

- 1. Letter by Commissioner Zarlengo dated August 29, 1974, addressed to Respondent's Counsel, Mr. Bryant O'Donnell.
- 2. A study containing a peak electric load projection for the year 1978.
- 3. Letter by Mr. O'Donnell dated September 4, 1974, in response to Commissioner Zarlengo's letter of August 29, 1974.

# GENERAL SERVICES ADMINISTRATION EXHIBITS

- 1. A 5-page exhibit consisting of 3 publications entitled "Financial News and Comment."
- 2. A document entitled "Rate of Return earned on Average Common Equity."
- 3. Revenue Requirements of Public Service Company based on Commission Decision No. 82411, February 23, 1973.

#### COLORADO ASSOCIATION OF SCHOOL BOARDS EXHIBITS

- 1. A 3-year exhibit detailing Projected Electric Construction during the years 1974 through 1978 and the estimated cost thereof, for PSC.
- 2. A 10-page exhibit entitled "Authorized Revenue Base for Colorado School Districts 1975 Budget Year."

I&S Docket No. 868 Decision No. 85724 APPENDIX A Page 5 of 5

# COLORADO PUBLIC INTEREST RESEARCH GROUP EXHIBITS

- A 14-page exhibit detailing customer information for the electric department of Public Service Company for the twelve months ended March, 1974.
   Also referred to as Attachment No. 4.
- 2. A 3-page exhibit detailing the 10 largest electric customers of Public Service Company based on 1973 consumption, 1972 consumption and 1971 consumption. Also referred to as attachment No. 9.
- 3. A 2-page exhibit for Public Service Company detailing monthly peak load capabilities for electricity and gas from 1971 through 1973. Also referred to as Attachment No. 15.
- 4. A 10-page exhibit showing by plants or plant units, as the case might be, the percentage of maximum output capacity, along with appropriate footnotes. Also referred to as Attachment No. 16.

# J. D. MACFARLANE EXHIBITS

- 1. Statement of Mr. MacFarlane.
- 2. A set of four tabulations.

#### SAUL PRIMACK EXHIBIT

1. Statement of Saul Primack.

# BARBARA HOLME EXHIBIT

 Statistical data entitled "Sales of Electricity by Rate Schedules (Selected Schedules)."

Present Sheet Number	Schedule	Minimum	(Includes)	Increase Per Percent	Block Unit
Thirteenth Revised 26 Eleventh Revised 27	RG-1 RG-2	\$ 1.40 1.45	4 Ccf 4 Ccf	6.11 6.11	Ccf
Twentieth Revised 28	RG-3	1.45	4 Ccf	6,11	Cof Cof
Fourth Revised 29	RG-4	1.45	4 Ccf	6.11	Cof-
Ninth Revised 30	RG-5	1.75	4 Ccf	6.11	Ccf
Thirteenth Revised 31	RG-6	1,75	4 Ccf	6.11	Ccf
Tenth Revised 32	RG-7	1.80	4 Ccf	6.11	Cof
Fifteenth Revised 33	RG~8	1.45	5 Ccf	6.11	Ccf
Ninth Revised 37	GL-1	1.95, First Two Mantles	3 361	\$0.62 ea. add'	
Ninth Revised 38	GL-2	2.20, First Two Mantles		\$0.65 ea. add'	1. mantle
Seventh Revised 39	GL-3	1.80, First Two Mantles		\$0.62 ea. add'	
Thirteenth Revised 51	CG-1	2.50	4 Ccf	6.75	Ccf
Twelfth Revised 52	CG-2	2.60	4 Ccf	6.75	Cof
Twentieth Revised 53	CG-3	2.60	4 Ccf	6.75	Ccf
Fifth Revised 54	CG-4	2.60	4 Ccf	6.75	Ccf
Ninth Revised 55	CG-5	2.90	4 Ccf	6.75	Ccf
Thirteenth Revised 56	CG-6	2.95	4 Ccf	6.75	Ccf
Twelfth Revised 57	CG-7	2.95	4 Ccf	6.75	Ccf
Eleventh Revised 58	ICG-1	Greater of \$61.00 or Billi	ng Demand	6.75	Mcf, Commodity and Demand
Tenth Revised 59	ICG-2	Greater of \$61.00 or Billin		6.75	Mcf, Commodity and Demand
Fourth Revised 59A	ICG-2	Greater of \$61.00 or Billing		6.75	Mcf, Commodity and Demand
Thirteenth Revised 60	ICG-6	Greater of \$89.00 or Billin	ng Demand	6.75	Mcf, Commodity and Demand
Eleventh Revised 61	CGL-1	1.95, First Two Mantles		\$0.62 ea. add'	1. mantle
Thirteenth Revised 62	CGL-2	2.20, First Two Mantles 2.30	E Cof	\$0. <b>6</b> 5 ea. add' 6.75	1. Mantle
Thirteenth Revised 63 Eleventh Revised 64	CG-8 ICG-8	Greater of \$62.00 or Billi	5 Ccf		Ccf
Eleventh Revised 64 Eighth Revised 65	CGL-3	1.80, First Two Mantles	ig beliativ	6.75 \$0.62 ea. add'	Mcf, Commodity and Demand
Figure 1 1 VeA (Sec. 00)	UUL-U	1.00, 11136 INO Mancies		φυ.υ∠ ea.∖aug	De Pa

ဦး (၁)

I&S Docket No. 868
Decision No. 85724
APPENDIX B
Page 1 of 2

COLORADO P.U.C. NO. 4 - GAS, RATES EFFECTIVE BY THIS ORDER INDUSTRIAL AND INTERRUPTIBLE

	Pres	sent		Base and Ex	cess		Minimu	m	Annual
<u>S</u> 1	<u>heet Numbers</u>	- Revision	<u>Schedule</u>	<pre>% Increase</pre>	Unit	On Peak/Mcf	Apr-Oct	Nov-Mar	<u>Minimum</u>
78	8 thru 78E as	s Annlicable	C=1	6.34	Mcf	3.35	\$ 55,45	\$ 5.55	\$
7		Applicable	SS-1	6.34	Mcf	21.95	JJ: <del>1</del> J	3.33	1,110.00
8		Applicable	D-1	6.34	Mcf	21.95	288.00		1,1.0.00
8		Applicable	E=1	6.34	Mcf	21.95 <sup>.</sup>	200,00		3,330.00
8		Applicable	E-2	6.34	Mcf	23.30			1,660.00
83		s Applicable	E-3	6.34	Mcf	23.30			1,660.00
84		s Applicable	E-4	6.34	Mcf	23.30			1,660.00
8	6 and 86A as	s Applicable	E-6	6.34	Mcf	54.55			554.50
85	7A and 87B as	s Applicable	E-7	6.34	Mcf	23.30			1,660.00
		s Applicable	F-1	6.34	Mcf	21.95			55,400.00
8	9 thru 89C as		C=2	6.34	Mcf	13.45	56.00	5.60	-
9(		s Applicable	SS-2	6.34	Mcf	22.20	•		1,120.00
9.		s Applicable	D-2	6.34	Mcf	22.20	280.00		
		s Applicable	E-8	6.34	Mcf	22.20			3,360.00
9:		s Applicable	F-2	6.34	Mcf	22.20			112,000.00
		s Applicable	SCS-1	6.34	Mcf				
		s Applicable	SCS-2	6.34	Mcf				55,400.00
		Applicable .	SCS-3	6.34	Mcf				22,200.00
		s Applicable	SCS-4	6.34	Mcf	21.95			
		s Applicable	SCS-5	6.34	Mcf				3,880.00
1 (	06 & 106A as	s Applicable	SCS-6	6.34	Mcf	22.20			112,000.00

Where the entry block provides for multiple units of volume that block rate shall be increased 6.34%.

# Rounding Criteria

	y Charges	Demand, Excess, and M	nimum
<u>Unit</u>	Charge	Entry	Rounded
		,	\$
Ccf	.0001	.10 - 1.00	.001
Therm	.0001	1.01 - 100.00	۰.05
Mcf	. 001	100.01 - 1,000.00	1.00
MMBtu	. 001	1,000.01 - 10,000.00	10.00
		10,000.01 - 100,000.00	50.00
		100,000.01 - 1.000,000.00	100.00

I&S Docket No. 868
Decision No. 85724
APPENDIX B

I&S Docket No. 868 Decision 85724 APPENDIX C Page 1 of 2

# RESIDENTIAL

	Existing		Allowed In This Order by		Commission
PUC #5-Electric Sheet No. & Schedule	Blocks KWH/Month	Rate Per KWH or Minimum	Blocks KWH/Month	Rate Per KWH	% Increase
101 Residential R-1	1st 20 Next 60 Next 920 Over 1000	\$ 0.975 Min .0367 .0240 .0156	1st 30 Next 70 Next 900 Over 1000	\$ 1.50 Min .035 .0272 .0175	
102 Residential R-2	1st 20 Next 60 Next 920 Over 1000	\$ 1.22 Min .0425 .0257 .0156	1st 30 Next 70 Next 900 Over 1000	\$ 1.80 Min .041 .029 .0175	
103 Residential R-3	1st 32 Next 48 Next 920 Over 1000	\$ 2.05 Min .0435 .0257 .0156	1st 30 Next 70 Next 900 Over 1000	\$ 2.10 Min .042 .029 .0175	
107 Residential RH					
R-1 Area R-2 Area R-3 Area	200 200 200	\$ 5.95 Min 5.95 Min 5.95 Min		\$ 6.67 Min 7.57 Min 7.94 Min	12.10 27.23 33.45
Applicable Residential Energy Rate. If for purposes of accounting and use control, company may file a separate sheet for each rate area,					
109 Residential Water Heating RWH. Company may, at it option, bill at this rate tail of applicable area bill by suitable language area tariff.	ts e at rate	\$ 0.0146	Ą11	\$ 0.0175	19.86
111 Residential Area Lightin Round monthly charge to est cent.					12.0

I&S Docket No. 868 Decision 85724 APPENDIX C Page 2 of 2

# RESIDENTIAL

	Existing		Allowed In	This Order by	oy Commission
PUC #5-Electric Sheet No. & Schedule	Blocks KWH/Month	Rate Per KWH or Minimum	Blocks KWH/Month	Rate Per KWH or Minimum	% Increase
104 Residential UR-1	1st 20 Next 60 Next 920 Over 1000	\$ 1.61 Min .0464 .0257 .0156	1st 30 Next 70 Next 900 Over 1000	\$ 2.10 Min .045 .029 .0175	
105 Residential UR-2	1st 20 Next 60 Next 920 Over 1000	\$ 1.85 Min .0523 .0277 .0156	lst 30 Next 70 Next 900 Over 1000	\$ 2.40 Min .051 .031 .0175	
106 Residential UR-3	1st 32 Next 48 Next 920 Over 1000	\$ 2.78 Min .0532 .0277 .0156	1st 30 Next 70 Next 900 Over 1000	\$ 2.70 Min .052 .031 .0175	
108 Residential URH			!		
R-1 Area R-2 Area R-3 Area	200 200 200	\$ 8.39 Min 8.39 Min 8.39 Min	·	\$ 8.15 Min 9.07 Min 9.44 Min	(2.86) 8.10 12.51

Applicable Residential Energy Rate. If for purposes of accounting and use control, company may file a separate sheet for each rate area.

I&S Docket No. 868 Decision No. 25724 APPENDIX D Page 1 of 2

# ALL RATES NOT COVERED IN APPENDIX C

				· ·
	Colo. PUC #5 Current Ra	Increase in % Over Current Rates Allowed in this Order by Commission.		
Sheet No.		Title of	Sheet	Round as in Filed Rates.
3rd Revised 3rd Revised 3rd Revised 2nd Revised 1st Revised 2nd Revised 1st Revised 2nd Revised 1st Revised 2nd Revised 1st Revised 2nd Revised	125 126 128 129 146 147 201 201A 201B 201C 201D 209 210 211 211A 212 213 214 215 216 217 218	Schedule Sch	GCL-1 GCL-2 GCL-3 SLP-1 SLP-2 GLP CWH CAL-1 CAL-2 MMP SPP SL SL SL SL SL SL SL SL SL SL SL SL SL	11.0 11.0 12.0 12.0 12.0 14.0 19.9 12.0 13.0 13.0 13.0 13.0 13.0 13.0 13.0 13
1st Revised	220	Schedule	SL	13.0

I&S Docket No. 868 Decision No. 85724 APPENDIX D Page 2 of 2

# ALL RATES NOT COVERED IN APPENDIX C

Colo.	, PUC #5 E Current Ra	Increase in % Over Current Rates Allowed in this Order by Commission.	
Sheet No.		Title of Sheet	
2nd Revised 2nd Revised 1st Revised 2nd Revised	222 223 224 225 226 227 228 229 230 230 231 232 233 2334 235 236 237 251 252 253 254 255 256 257 258 259 260 271 272 273 275 276 277	Schedule SL Schedule SLU-1 Schedule SLU-2 Schedule SLU-2 Schedule MBS-1 Schedule MBS-1 Schedule MBS-2 Schedule MBS-3 Schedule MBS-3 Schedule MBL-1 Schedule MBL-1 Schedule MBL-2 Schedule MBL-3 Schedule MBL-3 Schedule MBL-4 Schedule MP-1 Schedule MP-1 Schedule MP-2 Schedule MP-3 Schedule MP-3 Schedule MP-4 Schedule ARW	13.0 13.0 13.0 13.0 13.0 13.0 13.0 13.0

# BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF COLORADO

IN THE MATTER OF RATES AND CHARGES)
FILED BY PUBLIC SERVICE COMPANY
OF COLORADO UNDER ADVICE LETTER
NO. 190 - GAS AND UNDER ADVICE
LETTER NO. 643 - ELECTRIC.

INVESTIGATION AND SUSPENSION DOCKET NO. 868

ERRATA NOTICE

October 7, 1974

Decision No. 85724

DECISION AND ORDER OF THE COMMISSION ESTABLISHING NEW RATES AND TARIFFS

(Issued September 24, 1974)

- Page 1: Under "Appearances" change the word "Respondent" to "Public Service Company".
- Page 2: Change the second line in appearances concerning Archie Calvaresi, Denver, Colorado, from "for" the Colorado Motel Association to "of" the Colorado Motel Association.
- Page 3: Under Paragraph No. 3, (2) change the word "Respondent's" to "Public Service Company's".
- Under Paragraph No. 3, No. (4) change the word "Respondent's" to "Public Service Company's".
- Under Paragraph No. 3, No. (6) change the word "Respondent's" to "Public Service Company's".
- Page 4: Change the typographical error in Paragraph No. 2, line 1, from "parities" to parties".
- Page 5: Change the typographical error in line 4 from
  "compriese" to "comprise".
- Page 7: Change the word "rate-making" in the first line of Paragraph No. 3 to "rate making". Also, in Paragraph No. 3, line 2, change the word "ratemaking" to "rate making".
- Page 10: Change the figure in line 2 of Paragraph No. 1. from "\$516,278,162" to "\$156,278,162".

Change the word "or" in Paragraph No. 2, line 3, to "of".

- Page 16: Paragraph No. 3, line 11, should be changed from "operating earnings of of..." to "operating earnings of...".
- Page 19: Paragraphs No. 3 and No. 4 should be deleted from that section and placed at the end of Section VIII.
- Page 21: Under the heading "Electric Lifeline", Paragraph No. 2, line 7, change the word "vis-avis" to "vis-a-vis".
- Page 27: In Ordering Paragraph No. 10, line 3, delete the words "incorporated herein".
- Page 31: Under "ZARLENGO EXHIBITS", Item No. 1, change the word "Respondent's" to "Public Service Company's".

Under "COLORADO ASSOCIATION OF SCHOOL BOARDS EXHIBITS", Item No. 1, line one, change "A 3-year" to "A 3-page".

THE PUBLIC UTILITIES COMMISSION OF THE STATE OF COLORADO

Harry A Galligan, Jr., Secret

Dated at Denver, Colorado, this 7th day of October, 1974.

### DISSENT TO:

DECISION NO. 85724 Dated September 24, 1974

# BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF COLORADO

IN THE MATTER OF THE PROPOSED INCREASED RATES AND CHARGES CONTAINED IN TARIFF REVISIONS FILED BY PUBLIC SERVICE COMPANY OF COLORADO UNDER ADVICE LETTER NO. 190 - GAS AND UNDER ADVICE LETTER NO. 643 - ELECTRIC.

INVESTIGATION AND SUSPENSION

DOCKET NO. 868

October 10, 1974

I respectfully dissent:

### PREFACE

This Decision was entered, in my opinion, without good reason during a short unavoidable absence depriving me of the opportunity of participating in, and simultaneously making and entering, the decision.

Although the Commission has extremely wide discretion in the exercise of its judgment in making findings of fact, this discretion is not unlimited. It is required by law to make at least some specific and basic finding of fact to support its decisions. The Supreme Court itself adheres to this principle stating:

"Aspen argues that the Commission's determination that the public convenience and necessity required the additional grant to Monarch was without any basic finding of fact of any kind concerning the existing available charter service between Aspen and Denver, much less a finding that such service was inadequate. We agree such findings are necessary." 169 Colo. 56, at page 61. (Emphasis supplied.)

"However, the Commission (Industrial) has not made adequate findings of fact in this case to afford a basis for review . . . 'It is the duty of the Commission to make sufficient detailed findings of fact so that the courts can determine whether the order or award is supported by the facts'." 168 Colo. 364, at page 370.

Were this not so, the Commission could regulate by fiat and predicate its decisions on whim, caprice, or even desires, rather than facts; which seems to be the case here. In any event, the courts would have nothing to review and any injustices resulting would remain irremediable.

As no Petitions have been filed by Protestants it would appear that this dissent is an exercise in futility; however, it is felt that it is incumbent upon a Commissioner that an opinion be rendered.

#### THE REASONS FOR THIS DISSENT ARE:

Τ.

The capital structure of a utility, i.e. its debt vs. equity ratio, is both relevant and material in determining the "just and reasonable" rates required by law as the amount of operating expenses together with the amount of revenues are the determinative factors in determining its profit, or fair rate of return, which rate of return the charges for service must provide. In this instance the debt ratio of 52.45% (1) is, under the circumstances as will be shown, unreasonable. In fact, the only scant evidence touching upon this point that the debt ratio should not be increased is only vague opinion evidence consisting of generalities and prophesies unsupported by any factual evidence; all standing in opposition to the mathematical fact that debt capital costs the utility, and in turn the ratepayers, 25% less than common equity capital. (2) The drastic difference between the cost of debt capital and equity capital make it imperative that debt rather than equity capital should be used, or imputed, and unless solid evidence is presented that increasing the debt ratio would be detrimental to the ratepayers the debt ratio should be increased. An increased debt ratio should be, and could be, imputed obviating any increase in charges, or a substantial part thereof; assuming but not admitting that any increase at all is justified.

Had a reasonable debt ratio been achieved, as prudent managerial financing clearly dictates, a savings in an amount equal to the total amount of the increase authorized, or substantial part thereof, would have resulted and there would be no need for any increases in charges, or a substantial part thereof. That such debt ratio can legally be imputed is unquestioned, for if the Commission is under the obligation to impute a method of depreciation which will reasonably permit a substantial savings to the ratepayers it can impute a debt ratio for the same reason. The Supreme Court has held:

"In the light of the Commission's finding that the use of accelerated depreciation would benefit the customers and in the light of the statutory requirement already quoted that a utility must not make unreasonable charges, we prefer to follow authorities to the contrary and rule that the Commission not only has the power but also has the obligation to impute a method of depreciation which will reasonably permit a substantial saving to ratepayers. See Southern New England Telephone Company, 78 P.U.R.3d 504 and cases therein cited." 172 Colo. 188 at page 203.

 <sup>(1)</sup> Decision page 14
 (2) Decision No. 85628, September 3, 1974, is attached as Appendix A including dissent explaining this, pages 6 and 7.

The efficiency of operations of a utility is a very material issue to be considered and must be first determined before authorizing increases in rates. Efficient operation is, and must be, a condition precedent, for unless the utility operates efficiently any rates increased would not be "just and reasonable" rates. Inefficiency cannot be disregarded. The Commission must make a finding that the utility is operating efficiently, otherwise in authorizing an increase it could well be authorizing an increase regardless of the efficiency of the utility's operations. In this instance there is no finding of fact that Public Service Company is operating efficiently.

Serious consideration must be given the fact that by its ownevidence it is shown that the Company initiated in February 1973, and continuing to the time of hearing, a study of the efficiency of its operations to be made by the expert firm of Emerson Consultants, Inc. Generally, the question of the efficiency of a utility's operations is illusive and complicated, however, in this case the favorable coincidence is present in that Public Service Company has available evidence of a most competent kind, i.e. this study. The cost of this study to the time of hearing is some \$198,925,(1) ultimately to be borne by the ratepayers, indicating an intensive and far-reaching study. Yet, regardless of repeated requests, and a motion by Commissioner Zarlengo, that this study be submitted for inspection and made a part of the record in order to provide evidence as to the issue of the Company's efficiency, to afford an opportunity for inspection by the ratepayers to which the ratepayers are entitled, and to afford an opportunity for the Commission to consider the same, the requests were categorically refused, and the motion was not supported by the majority on the ill-founded grounds that it was voluminous and was not material to the issues (2) although it never was inspected. The study would have shown either that the operations were efficient, or inefficient; or show nothing. If either of the former it is most material; if the latter it would indicate a waste of the ratepayers' money and likewise be material. Thus, the ratepayers have been unlawfully deprived of the study made at their expense and the Commission itself deprived of competent available evidence to determine the efficiency of the Company's operations. The material issue of the Company's efficiency of operations remains undetermined and no finding made thereof and the increases are authorized clearly in total disregard of the law.

#### III.

The Commission has shifted from use of an "average rate base" (only so recently as February 23, 1973, Decision No. 82411, established and determined by the Commission to be the proper and legal base for determining rates to a "year end" rate base, apparently to suit its purposes as the reason for justifying this change remains vague and is unsupported by any competent and factual evidence. It is stated:

"With respect to year-end rate base, the economic conditions of attrition, inflation, and growth lead us to conclude that it should be adopted." Page 11, Decision No. 85724.

It is not contended, or shown, that these same conditions did not similarly exist, and they did, when the "average rate base" method was adopted, or why, now, its former reasoning should be abandoned.

Zarlengo Exhibit No. 3

<sup>(2)</sup> Transcript Volume VI, pages 110-124

Use of "year end" rate base is improper, inter alia, because the "year end" rate base does not take into consideration all the revenues the invested capital at the year's end would have produced during the whole of the test year had such invested capital been productive for the full year. It, therefore, distorts the net earnings downward requiring higher charges to maintain a desired rate of return, to the ratepayers great disadvantage. Its use, therefore, results in unjust and unreasonable rates.

IV.

On August 6, 1974, and during the pendency of this proceeding, Public Service Company filed an application for Commission approval of acquisition of approximately \$30,250,000 of new equity capital. This application was approved by Commission majority in spite of the fact, as mathematically shown in the dissent in Decision No. 85628, (1) that had such financing been by acquisition of debt capital rather than equity capital a savings to the ratepayers of \$6,413,000 annually would have resulted.

Faced with the alleged need for additional revenues to improve the Company's rate of return, this acquisition of equity capital rather than debt capital constitutes a gross abuse of managerial discretion. The Commission could, and should, at least reduce the increased amount of revenues in the amount of \$29,695,083 by \$6,413,000.

۷.

The majority authorizes (2) a so-called "Gas Adjustment Clause" which <u>automatically</u> authorizes Public Service Company to increase charges in the <u>future</u> to its customers to provide revenues in an amount, presently unknown, equal to any amount of increase in its cost of gas authorized by any commission having jurisdiction over its suppliers and their charges. This authorization in fact is premature and is a preordained authorization to Public Service Company to automatically increase its charges in the future to its customers totally disregarding requirements of the law that no charges shall be increased by a utility unless:

Α.

The utility

1. Files a tariff

2. Notice of said tariff is given to the public

3. The customers have had an opportunity to protest; and

4. The Commission considers the tariff and either suspends said tariff and holds a hearing, or allows the tariff to become effective by operation of law; or,

В.

The utility

Files an application, notice thereof is given to the public, and a hearing held thereon.

<sup>(1)</sup> Appendix A attached.(2) Decision page 19.

This premature commitment and preordained authorization of automatic increased charges in the future also disregards the many other factors which the law requires the Commission to consider in determining whether, or not, charges should be increased; such as the rate of return on rate base, the rate of return on equity, the capital structure of the company, the efficiency of operations, etc., which may exist at the time the rates are increased. In other words, it is clearly illegal to approve beforehand future rate increases as compliance with the specific requirements of law cannot be achieved.

Furthermore, this type of authorization destroys any incentive which the Company might have to resist the granting of increases to its suppliers, as its ultimate profits would, as a practical matter, remain unaffected.

VI.

The Company's expert witnesses have strenuously urged that its revenues must be increased in order that its stock will become more attractive to investors and, thus, facilitate the acquisition of equity capital. A \$29,695,083 increase has been authorized as of September 24, 1974, yet as of October 9, 1974, some 15 days later, what impact has this substantial increase produced? The stock market quotations of Public Service Company stock indicate the following, to wit:

•	High	Low	Close
as of 9-24-74	11 3/4	11 1/8	11 3/4
as of 10-9-74	11 1/4	10 7/8	11 1/8 (Down 5/8)

Actual facts, therefore, strongly indicate the fallacy of their arguments as it is obvious that other factors in the market place dominate the price of stocks.

On the other hand, if instead of continuing to seek equity capital with all its proven disadvantages to the ratepayers the Company would resort to more debt capital it could, as required, make its debt issues more and more attractive by increasing the rate of interest thereon which rate of increases in the present, and for the foreseeable future, market would never reach a point where the cost of such debt capital would be more detrimental to the ratepayers than the cost of equity capital.

THE PUBLIC UTILITIES COMMISSION OF THE STATE OF COLORADO

Muy alux Commissi

.

APPENDIX A
Dissent to:
Decision No. 85724
Dated September 24, 1974

(Decision No. 85628)

# BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF COLORADO

IN THE MATTER OF THE APPLICATION OF )
PUBLIC SERVICE COMPANY OF COLORADO, )
550 - 15TH STREET, DENVER, COLORADO, )
FOR AN ORDER AUTHORIZING THE ISSUANCE)
OF NOT TO EXCEED 2,750,000 SHARES OF )
ITS COMMON STOCK.

APPLICATION NO. 27749-Securities

September 3, 1974

Appearances: Lee, Bryans, Kelly & Stansfield,
Denver, Colorado, by
E. A. Stansfield, Esq., Denver,
Colorado, for Applicant;

Lou Bluestein, Esq., Denver, Colorado, for Colorado Public Interest Research Group, Inc.;

John E. Archibold, Esq., Denver, Colorado, for the Commission.

## STATEMENT

#### BY THE COMMISSION:

Public Service Company of Colorado (Applicant), a Colorado corporation, filed with this Commission on August 6, 1974, an application for an order authorizing the issuance and sale of not to exceed 2,500,000 shares of Common Stock of the par value of \$5 per share to a group of underwriters pursuant to the provisions of an underwriting agreement to be entered into with such underwriters and to offer not to exceed 250,000 shares of Common Stock of the par value of \$5 per share for subscription by employees of Applicant and certain of its subsidiaries, for the purpose of raising new capital funds to finance in part Applicant's 1974 construction program, for reimbursing Applicant's treasury for monies expended on such program and for other corporate purposes.

The instant application was set for hearing -- after due and proper notice -- at 9:00 a.m., on Wednesday, August 28, 1974, in the Hearing Room of the Commission, 500 Columbine Building, 1845 Sherman Street, Denver, Colorado, and was there heard by the full Commission and, at the conclusion thereof, was taken under advisement.

No petitions were filed in opposition to the application prior to the hearing.

Following the call of the application for hearing by the Chairman, the Colorado Public Interest Research Group (hereinafter referred to as COPIRG) orally moved for leave to intervene. No objection having been raised, the motion was granted. Thereafter, COPIRG presented a written "Motion for Denial of Application."

Counsel for COPIRG stated he wished to present an alternative to the denial of the application, namely, a motion to join the application with Investigation and Suspension Docket No. 868. The Motion for Denial of Application, as orally amended, was denied. COPIRG then moved to continue the hearing on the application until there had been a determination in Investigation and Suspension Docket No. 868 as to the matters concerning a debt/equity ratio. The motion was denied, Commissioner Zarlengo dissenting. At the conclusion of Applicant's direct case, COPIRG orally renewed its foregoing motions. The motions were denied. No evidence was introduced by COPIRG. COPIRG moved that the Commission take official notice of the record in Investigation and Suspension Docket No. 868. This motion was denied. COPIRG then moved to take official notice of the following documents in Investigation and Suspension Docket No. 868, to wit:

Advice Letter No. 190 - Gas; Advice Letter No. 190 - Supplement - Gas; Advice Letter No. 643 - Electric Advice Letter No. 643 - Supplement - Electric; Commission Decision No. 85241 dated June 21, 1974; Commission Decision No. 85348 dated July 9, 1974; and Commission Decision No. 85407 dated July 19, 1974.

This motion was granted.

Applicant's exhibits identified as A, B, C, D, E, F Revised, G, H and I were admitted into evidence without any objection.

For the record, it is noted that on August 29, 1974, the Commission received a letter from Tucker K. Trautman, attorney at law, who stated that he represents nine low income consumers and subscribers of gas and electric service provided by the Public Service Company of Colorado. Mr. Trautman's letter requests that the Commission "delay giving approval to the proposed stock offering of Public Service which is scheduled for September until such time that the Commission as a whole resolves the issues raised in Investigation and Suspension Docket No. 868 currently before the Commission." It is further noted that no appearance by Mr. Trautman has been entered on behalf of any parties in this proceeding.

#### FINDINGS OF FACT

After due and careful consideration of the entire record in this proceeding, the Commission finds as fact that:

- 1. Applicant, Public Service Company of Colorado, is a public utility as defined in Chapter 115-1-3, Colorado Revised Statutes, 1963.
- 2. Applicant, a Colorado corporation, is a public utility operating company engaged principally in the generation, purchase, transmission, distribution and sale of electricity and in the purchase, distribution and sale of natural gas in various areas, all within the State of Colorado.

- 3. A certified copy of Applicant's Restated Articles of Incorporation containing its Articles of Incorporation, as amended to date, has been filed with this Commission.
- 4. Applicant is the owner of all the capital stock of Cheyenne Light, Fuel and Power Company, a Wyoming corporation; Western Slope Gas Company, a Colorado corporation; Green and Clear Lakes Company, a New York corporation; Fuel Resources Development Co., a Colorado corporation; and 1480 Welton, Inc., a Colorado corporation. Applicant also holds a controlling interest in four other relatively small water and ditch companies, whose operations are not significant, and are not consolidated in Applicant's financial and statistical statements.
- 5. This Commission has jurisdiction over Applicant and the subject matter of the aforesaid application.
  - 6. This Commission is fully advised in the premises.
- 7. Pursuant to Applicant's Restated Articles of Incorporation, as amended, the authorized capital stock of Applicant consists of \$450,000,000 divided into 30,000,000 shares of Common Stock of the par value of \$5 each, and 3,000,000 shares of Cumulative Preferred Stock of the par value of \$100 each, which is issuable in series. At June 30, 1974, there were issued and outstanding 17,018,200 shares of Common Stock and 1,350,000 shares of its Cumulative Preferred Stock consisting of the various series set forth in the aforesaid application. On July 10, 1974, Applicant issued and sold an additional 344,000 shares of its Cumulative Preferred Stock designated as its 8.40% Series. As of the date of the hearing, Applicant had issued and outstanding 1,694,000 shares of its Cumulative Preferred Stock.
- 8. As of June 30, 1974, the aggregate long-term indebtedness of Applicant was \$490,203,994 consisting of First Mortgage Bonds issued in the various series set forth in Exhibit B pursuant to Applicant's Indenture, dated as of December 1, 1939, as amended and supplemented, with the Guaranty Trust Company of New York (now Morgan Guaranty Trust Company of New York), as Trustee, and the unamortized premium and discount on said Bonds.
- 9. Applicant's aggregate outstanding short-term indebtedness at June 30, 1974, was \$60,255,000 and at August 27, 1974, was \$43,345,000. At the time the proceeds are realized from the proposed issuance and sale of Applicant's Common Stock anticipated on or about October 1, 1974, Applicant's short-term indebtedness will be approximately \$54,600,000.
- 10. Of the proposed 2,750,000 shares of its Common Stock of the par value of \$5 per share which Applicant seeks authority to issue and sell, 2,500,000 shares are to be offered to the public by underwriters on a negotiated direct sales basis. The remaining 250,000 shares of said proposed 2,750,000 shares of Common Stock will be offered for subscription to all regular full-time employees of Applicant and certain of its subsidiaries at the same price per share as the shares to be sold to underwriters are offered to the public. The employee offering will not be underwritten and the portion, if any, of the 250,000 shares of Common Stock not subscribed will not be issued.

- 11. A copy of Applicant's Preliminary Registration Statement on Form S-7 filed with the Securities and Exchange Commission on August 20, 1974, subject to amendment, including separate prospectuses relating to the proposed issuance and sale of 2,500,000 shares of Applicant's Common Stock to the public through underwriters, and to the proposed offer of 250,000 shares for subscription by eligible employees of Applicant and certain of its subsidiardes, was received in evidence as Exhibit I. The proposed new shares of Common Stock when issued will be listed on the New York and Midwest Stock Exchanges.
- 12. Applicant's estimated expenses of issuing and selling the proposed new shares, excluding underwriter's compensation, will be approximately \$143,000.
- 13. The net proceeds derived by Applicant from such proposed issuance and sale will be applied to the reduction of its outstanding short-term indebtedness incurred for Applicant's 1974 construction program.
- 14. Applicant's pro forma capital structure as of June 30, 1974, giving effect to the issuance and sale of the proposed 2,750,000 shares of Common Stock and to the sale in July 1974 of 344,000 shares of its 8.40% Series of Cumulative Preferred Stock, is 49.3% long-term debt, 17.0% Preferred Stock and 33.7% Common Stock Equity.

#### DISCUSSION

Applicant's capital construction program, the predicate of its application, is necessary for Applicant to provide on-going service to its customers, and no dispute was raised thereto. However, this proceeding did raise questions as to the proper debt/equity ratio of the Applicant. The record is clear that it is true that the cost of debt may be lower, at a singular point in time, than the cost of equity. Nevertheless, the record is also quite clear that if Applicant were to resort to the issuance of debt at this time rather than raising additional capital by common equity, the overall composite cost of capital to the Applicant would be higher which ultimately would have to be reflected in higher rates to the rate payer. The duty and obligation of a public utility company is to provide reasonable and adequate service at the lowest possible costs, including capital costs. If a utility were to resort to an immediate lower cost of capital which would have the result ultimately of raising its overall capital costs, that utility company would not be acting in the best interest of its rate payers.

In the recent case of Mountain Bell Telephone and Telegraph vs. Public Utilities Commission, 513 P. 2d 721, 727 (1973) the Supreme Court of Colorado said.

"...(M)ethods of raising capital should be left to the discretion of management unless there is a substantial showing that rate payers are being prejudiced materially by the managerial options in the area of capital financing."

In this proceeding no showing at all, let alone a substantial showing, has been made that rate payers are being prejudiced by the Applicant's decision to finance construction by its proposed equity offering. On the contrary, it is our considered opinion, the overall ultimate cost to the rate payer will be lower, not higher, by using equity to obtain its additional capital needs.

### CONCLUSIONS ON FINDINGS OF FACT

- 1. The proposed issuance and sale by Applicant of 2,500,000 shares of its Common Stock of the par value of \$5 each to a group of underwriters as hereinabove set forth, and the proposed issuance and offer to sell of not to exceed 250,000 shares of its Common Stock of the par value of \$5 per share to eligible employees of Applicant and certain of its subsidiaries as hereinabove set forth, is reasonably required and necessary for Applicant's proper corporate financing and should be authorized and approved.
- 2. The proposed securities issuance is not inconsistent with the public interest, and the purposes thereof are permitted by law and are consistent with the provisions of Chapter 115, Colorado Revised Statutes 1963, as amended.
- 3. The authorization sought in the aforesaid application should be granted and the following Order should be entered.

### ORDER

#### THE COMMISSION ORDERS:

- 1. That Applicant, Public Service Company of Colorado, be, and hereby is, authorized to issue and sell to underwriters not to exceed 2,500,000 shares of Common Stock of the par value of \$5 per share as hereinbefore set forth.
- 2. That Applicant be, and it hereby is, authorized to issue and offer for subscription to eligible employees of Applicant and certain of its subsidiaries not to exceed 250,000 shares of its Common Stock of the par value of \$5 per share as hereinbefore set forth.
- 3. That the securities authorized to be sold hereunder shall bear on the face thereof serial numbers for proper and easy identification.
- 4. That Applicant, within thirty (30) days after the sale price of the new shares of Common Stock to be offered by the underwriters to the public has been determined, shall make a verified report to this Commission of such price and accompany such report with a conformed copy of all amendments to Applicant's Registration Statement filed with the Securities and Exchange Commission in connection with the securities authorized to be issued and sold hereunder.
- 5. That Applicant, within ninety (90) days after the issuance, sale and delivery of the aforesaid securities, shall file with this Commission a verified report showing the dates of the respective sales of such securities, the fees, commissions and other expenses incurred by Applicant incident to such sales and the net proceeds received by Applicant from such sales.
- 6. That nothing herein shall be construed to imply any recommendation or guarantee of, or any obligation with respect to, said securities on the part of the State of Colorado.
- 7. That the Commission retain jurisdiction of this proceeding to the end that it may make such further order or orders in the premises as to it may seem to be proper and desirable.

8. That the authority herein granted shall be exercised from and after the date of this Decision and Order, and the same shall be effective forthwith.

DONE IN OPEN MEETING this 3rd day of September, 1974.

THE PUBLIC UTILITIES COMMISSION OF THE STATE OF COLORADO

EDWIN R. LUNDBORG

HOWARD S. BJELLAND

Commissioners

COMMISSIONER HENRY E. ZARLENGO DISSENTING.

ma

# COMMISSIONER HENRY E. ZARLENGO DISSENTING:

I respectfully dissent.

In this case Public Service Company (PSC) has filed an application for Commission approval of acquisition of approximately \$30,250,000  $\frac{1}{1}$  new capital. This capital it can acquire by equity  $\frac{12}{2}$  financing, i.e. by the sale of common stock or by debt  $\frac{13}{2}$  financing, i.e. by the sale of bonds. It has chosen the first alternative approval for which is required by 115-1-4, which provides, inter alia, that the Commission "shall enter its written order approving the petition and authorizing the proposed securities transactions unless the commission shall find that such transactions are inconsistent with the public interest." (Emphasis supplied.)

The question is: Is this securities transaction "inconsistent with the public interest"?

The evidence in the record can reasonably support only one finding, i.e. that the transaction is "inconsistent with the public interest", for on the one hand we have factual evidence, bordering on mathematical certainty, that this capital must be acquired by debt financing to be "in the public interest", whereas, on the other hand, the only evidence tending to support a finding that this capital may be acquired by equity financing and not be "inconsistent with the public interest" is evidence consisting of opinions, conjectures, and conclusions so general, vague and speculative as to hardly require refutation.

The taxable income of a corporation is taxed under the federal law at 48%  $\frac{74}{4}$  and under the state law at 5% Because of reciprocal inter se deductions allowed by said laws the composite tax is at least 50%. As money used to pay the cost of equity financing  $\frac{70}{2}$  comes from

Common Equity Long Term Debt

Section 11 of the Internal Revenue Code (1971) Section 138-1-3 (2), CRS 1963 "Equity" refers to common equity.

Authority is sought to sell 2,750,000 shares of common stock, Stock quoted on board as of 9-3-74 @ \$11.00.

income which is taxed at such composite rate of at least 50%, for every dollar required to pay such cost Public Service Company must collect from the ratepayers \$1 to pay the cost and \$1 to pay the income taxes. The presently authorized minimum rate of return of Public Service Company on equity is 12.5% Because of this doubling effect of income taxes Public Service Company for every \$100 of the new equity capital authorized must collect \$25.00; or, at the rate of 25%.

As the cost of capital, i.e. the return on equity, or interest on debt, is actually paid by the customers; and, as the cost of this authorized new equity capital, due to the impact of federal and state income taxes is 25%, the new equity capital will cost the ratepayers at the rate of 25%.

On the other hand, for every \$100 of new debt capital acquired at 7.62%, 2 when Public Service Company pays its income taxes it could in calculating its income taxes, if debt capital were acquired, deduct \$7.62 from the amount of its taxable income for interest paid and, at the composite rate of income taxes payable of 50%, this would result in a reduction and savings in the amount of income taxes to be paid of \$3.81, 3 or of 3.81%. This is true, of course, assuming the Company has sufficient income taxes to be paid against which this offset may be applied; an assumption hardly disputable. These savings of 3.81% to the utility in payment of its income taxes, by flow through, will actually be a savings to the ratepayers. As a result of this deduction from the amount of income taxes to be paid the actual rate of interest, i.e. the actual cost of debt capital, would be not 7.62%, the ostensible rate of interest, but 3.81%. If we deduct, then, this actual rate of interest, i.e. 3.81%, from 25.00%, the actual cost rate of equity capital we find that this new equity capital authorized will cost the ratepayers 21.2% more than if debt capital were acquired.

Public Service Company witness, Mr. Bumpus, admits these conclusions, to wit:

- "Q. Mr. Bumpus, do you agree that the rate of interest on debt to the utility and in turn to the ratepayers is one-half that rate because interest is a tax deductible item in computing income taxes?
- A. Yes, sir, I agree that that is approximately the arithemetic, yes.
- Q. In other words, if the interest rate is nine percent or ten percent, the actual cost would be four and one-half percent or five percent?
- A. That depends, Mr. Zarlengo, to some degree upon what the effective income tax rate is and --
  - Q. Well, say at a 50 percent, between state and federal.
  - A. Well, if I might just create a hypothetical instance --
  - Q. Yes, you may.

71 Decision No. 82411, February 23, 1973.

72 This rate is assumed as it is the most recent rate for long term debt for Public Service Company. Decision No. 82976, May 18, 1973.

73 Example: For every \$100 of taxable income @ 50% = \$50.00 taxes required for every \$100 of taxable income \$7.62 interest will be deducted leaving

interest will be deducted leaving \$92.38 taxable income @ 50% Tax savings for every \$100 of new debt capital

46.19 taxes required

\$ 3.81

- A. Which is not really that hypothetical. Suppose that there were no taxable income, that the effective tax rate, because of deduction of existing expenses reduced that effective taxable obligation to zero, then in effect there would be no taxable obligation against which to deduct the interest, so that with that clarification, yes, I would agree.
  - Q. I understand.
  - That would vary with the effective --
  - Q. So long as the company has taxable income this would be true?
  - A. Yes, that would be true.
- Q. Now do you agree that the cost of equity to the utility and in turn to the ratepayers is double the rate of return on equity authorized by the Commission as it takes one dollar of net revenue to pay the return on equity and one dollar to pay the income taxes?
- A. Again with the qualification that that depends upon the effective tax rates, I would agree with that general philosophy. (Transcript pages 82 and 83).

From these facts emerges this conclusion. As this new equity capital in the sum of \$30,250,000 (approx.), herein approved by the Commission majority, will cost the ratepayers 21.2% more than if debt capital were acquired the annual cost to them will be \$21.2% X \$30,250,000, or \$6,413,000 more. How is this greater annual cost of \$6,413,000 justified and found to be in the public interest?

In its CONCLUSIONS ON FINDINGS OF FACT the Majority finds:

"The proposed securities issuance is not inconsistent with the public interest. . .

No findings of fact support, or tend to support, this conclusion. In its DISCUSSION it states, to wit:

"The record is clear that it is true that the cost of debt may be lower, at a singular point in time, than the cost of equity. Nevertheless, the record is also quite clear that if Applicant were to resort to the issuance of debt at this time rather than raising additional capital by common equity, the overall composite cost of capital to the Applicant would be higher which ultimately would have to be reflected in higher rates to the rate payer . . . If a utility were to resort to an immediate lower cost of capital which would have the result ultimately of raising its overall capital costs, that utility company would not be acting in the best interest of its rate payers." (Emphasis supplied.)

Page 5 Decision. Page 4 Decision.

#### NOTE

Discrepancies occuring as to the total amount of sale of stock is due to the fact that on 8-28-74, the date of hearing, PSCo. stock was quoted at \$10 and the number of shares being sold was assumed to be 2,500,000 instead of 2,750,000 shares. On September 3, 1974, the date of this decision such stock was quoted at \$11 and the total number of shares used is 2,750,000 as shown in the application.

It admits that the cost of debt "may" be lower yet concludes that "it is also quite clear that if Applicant were to resort to the issuance of debt at this time rather than raising additional capital by common equity, the overall composite cost of capital to the Applicant would be higher..." How can the composite cost of capital be higher by adding debt capital rather than equity capital which costs approximately 6 times more than debt capital?

It is further stated: "If a utility were to resort to an immediate lower cost of capital which would have the result ultimately of raising its overall capital costs, that utility company would not be acting in the best interest of its rate payers." This statement appears to be nothing more than a self-serving general assumption and conclusion irrelevant in this case and unsupported by any evidence as applicable to Public Service Company.

It should be noted that these latter observations, assumptions and conclusions are not made as findings of fact but as "discussion".

In its "DISCUSSION" the Colorado Supreme Court is quoted:  $\frac{/2}{}$ 

". .(M)ethods of raising capital should be left to the discretion of management unless there is a substantial showing that rate payers are being prejudiced materially by the managerial options in the area of capital financing."

With this pronouncement I readily agree and point out that this is a case wherein it is shown that there is "a substantial showing that rate payers are being prejudiced materially by the managerial options in the area of capital financing", and further point out that the Court in the same case as to the Commission's exercise of judgment in ratemaking (and determination of capital structure as here made is an essential factor in ratemaking) also said:

"Public Utility rate making is a legislative matter, and to the PUC, under our statutory scheme, has been delegated this task. It is true, of course, that in pursuing this task, the PUC must have before it evidence on the subject matter, but the determination as to what is a fair, just and reasonable rate is a matter of judgment or discretion. This judgment or discretion on the part of the PUC must be based upon evidentiary facts, calculations, known factors, relationship between known factors, and adjustments which may affect the relationship between known factors." (Emphasis supplied) /3

all of which are lacking in finding that the "proposed securities issue is not inconsistent with the public interest".

Utilities urge that there is a serious danger in increasing debt ratio as the greater it becomes the higher will the rate of interest on future debt capital become. It may be true that with increasing debt ratios, making allowances for prevailing market conditions, the interest rate on future debt will likely increase. Realistically, however, this objection is seen to have little substance, when the cost of debt and equity capital are compared. The cost of the latter is so much greater, as shown above, that for a point to be reached where debt capital would cost more than equity capital the interest rate would have to be 4 times the rate, of return on equity; -- to illustrate. The presently authorized minimum rate of return

The composite cost of capital must mean the composite cost of debt and equity capital.

<sup>&</sup>lt;u>72</u> 513 P2d 721, page 727 (1973),

<sup>&</sup>lt;u>73</u> Ibid., page 726.

on common equity of Public Service Company is 12.5% and the cost thereof is 25%. For the net cost of debt capital to the ratepayers to equal 25% the rate of interest on debt would have to be 50% as interest is deductible from taxable income. Any interest rate, therefore, below 50% is advantageous to the ratepayers when compared to the cost of equity and the lesser the rate of interest than 50% the greater the advantage. With the present rate of interest about 10% it is hardly conceivable that so fantastic a high interest rate will ever be reached. The "danger" is unreal and pure conjecture.

An additional and very realistic and substantial disadvantage of equity financing is also apparent. Whenever debt capital is acquire the interest rate, i.e. the cost of such capital to the ratepayers, is fixed. If at the time of issuance of debt the rate of interest should be 10%, the cost of said debt to the ratepayers thereafter and until maturity of the debt will remain at 5%, due to the fact that interest is a deductible item in income tax reporting. Whenever equity capital is acquired, the cost thereof to the ratepayers is not fixed, as in the future if the Commission should raise the return on equity, a likely prospect under present economic conditions, the cost of such equity to the ratepayers will increase. And; it will increase, as indicated at double the % rate of increase authorized by the Commission. So, if in the future the Commission should increase the return on equity by 1%, the ratepayers will be made to pay an additional 2% on the existing equity. If a 2% increase is authorized, a 4% increase would follow. This disadvantage is very real and may amount to many millions of dollars more in additional cost annually for capital.

# Stated another way:

Whenever the utility acquires equity capital rather than debt capital, thenceforth indefinitely in the future whenever an increase in the rate of return on equity is authorized by the Commission, that equity capital will cost the ratepayers additionally a sum at double the % of the rate of increase authorized but whenever debt capital rather than equity capital is acquired, thenceforth in the future, that debt capital will continue to cost the ratepayers at 1/2 the % of the rate of interest when that debt capital was acquired.

There is no evidence that Public Service Company could not sell bonds. To the contrary we find:

- "Q. Has it ever tried a ten-year bond?
- A. No, sir. We have always been able to sell 30-year bonds, which from the company's standpoint are more attractive and so that is what we have done."/1

Again, we find this evidence: 12

- "Q. Would the issuance of debt decrease the book value of the common stock?
  - A. No, it would not.
  - Q. I'm sorry, I couldn't hear your answer.
  - A. No, it would not in and of itself."

Again, we find this evidence: 13

"Q. Thank you. Now I figured -- I may be wrong -- but it will cost the company over \$2 million to sell this issue of stock,

<sup>71</sup> Transcript Page 87. 72 Ibid., Page 95

estimated. What would you estimate it would cost the company to sell bonds in the same amount?

- It would be very substantially less than that, Mr. Zarlengo, I don't have a precise figure.
  - Q. Would you say --
  - Perhaps half. Α.
  - Q. Half?
  - A. Perhaps half."

Again, we find this evidence:

- "Q. You made the remark that if debt were sold, the total cost of embedded debt would rise, that is, if the company borrowed this \$25 million rather than sell stock?
- A. I believe I testified that it would, and also in my judgment, the total cost of capital would rise in the future.
- Q. Yes, but in comparison of \$25 million additional debt to the total already embedded debt, this rise would be more or less negligible, wouldn't it?
- A. Well, when one considers that one would be adding \$25 million to a base approaching half a billion dollars, the immediate impact upon embedded debt cost would be relatively small." (Tr. Page 84) \*\*\*\*\*

In this case the alternatives are clear. Management has exercised its discretion and the Commission majority approved it -- all contrary to the declaration of the Colorado Supreme Court, to wit:

> "Courts and commissions should respect the decisions of management and, in general, not succumb to the temptation of assuming the role of management. However, no matter how much deference we have and should have for highly-trained management, when that management abuses its managerial discretion to the detriment of its customers, our regulatory commissions have a duty to declare the abuse and make such orders as will give to ratepayers the advantage of those economies of which management has failed to avail itself." 172 Colo. 188, at pages 203, 204. 1970.



THE PUBLIC UTILITIES COMMISSION OF THE STATE OF COLORADO

HENRY E. ZARLENGO

Commissioner hbp

ATTEST:

Galligan, Jr., Secretary